



## Aviation leader enhances data security and efficiency with **Diligent Virtual Data Rooms**

This global aviation leasing company is one of the world's largest owners of commercial aircraft and a leader in aviation leasing. Its core business involves managing a large fleet of assets, ensuring they are up-to-date and well-maintained to maximize operational efficiency and competitive advantage. The company's strategic focus on fleet renewal and modernization is a key driver of its success.

Already a customer of **Diligent Boards** — the market-leading board management software designed for secure board and leadership collaboration — the company's IT Director of Finance and Corporate Applications recognized the organization's need to improve how it collects, manages and shares sensitive information with customers and partners.

### The challenge

#### **Inadequate security and cost-prohibitive solutions**

The company previously relied on other 3rd party platforms for use cases where confidential content needed to be shared externally. Due to a technology refresh, and because some of these platforms presented a risk in terms of access control, they needed to identify a secure and user-friendly solution. The company explored other virtual data room solutions, but they were cost-prohibitive due to licensing based on the number of pages under

management. This made it difficult to manage sensitive information related to asset values, portfolio sales, and legal documents.

The company's existing tools also had other limitations that made handling complex transactions involving multiple external partners very challenging. For instance, the company needed to share detailed documentation with potential investors in a given portfolio sales transaction while limiting what each party could view. Additionally, the HR department was relying on email to share certain files, which lacked strong protections against unauthorized access.

## The solution

### Enhanced security and flexible management with Diligent Virtual Data Rooms

To address these challenges, the company turned to Diligent Virtual Data Rooms. Already a user of Diligent Boards, adopting this capability allowed the company to improve its secure content sharing with partners and customers. The company also found opportunities to enhance other processes along the way.

Some of the key features and benefits enjoyed through adopting Diligent Virtual Data Rooms include:

- **Flexible permission management:** The comprehensive system allows the company to assign access levels to various user groups, controlling read, edit, and upload capabilities as needed. This ensures that only authorized individuals can interact with specific deals and underlying content.
- **Customizable terms and conditions:** The software offers options to customize terms and conditions for different legal use cases, such as reviewing asset leases.
- **Intuitive interface:** The user-friendly interface allows non-IT staff to set up and manage their virtual data rooms with minimal training.
- **Unified platform experience:** Expanding its relationship with Diligent creates a unified platform experience, streamlining the management of board meetings and content sharing within the same ecosystem.
- **Enhanced security:** Features like persistent watermarking and audit history provide robust security and visibility into who has accessed content and the actions they took with it.
- **Global accessibility:** The platform's global accessibility, even in challenging locations, demonstrates its robustness in handling international operations.

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## The results

### Transformative impact on data security and operational efficiency

Implementing Diligent Virtual Data Rooms brought transformative results for the company, significantly enhancing its data security posture and operational efficiency. The software's flexible permission management complemented the improvement in compliance efforts, streamlining content distribution among stakeholders and reducing the need for multiple file shares. Additionally, transparency has increased with the audit history feature.

Use cases across the business include:

- **Deal readiness:** The platform supports complex transactions involving multiple external partners, ensuring secure and controlled sharing of detailed documentation.
- **HR security:** The HR department can securely share payroll files, enhancing protection against unauthorized access.
- **Legal support:** The legal team can use the platform for litigation support, ensuring secure and compliant document management.

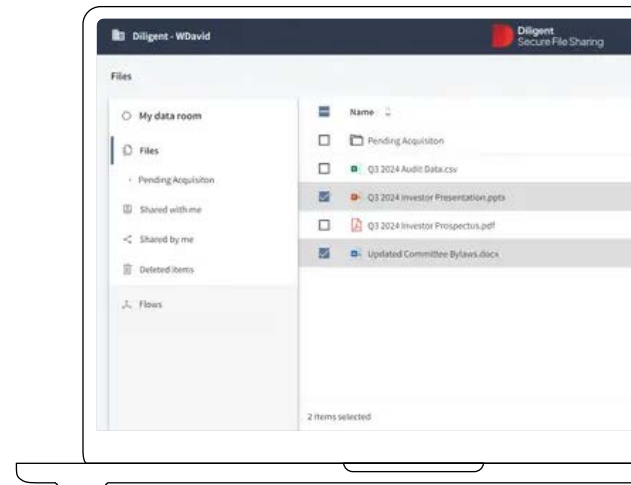


- **Third-party collaboration:** The third-party services group can securely collaborate with entities that manage assets owned by other organizations.
- **Future integration:** The company intends to leverage Diligent's integration with Microsoft 365 to take advantage of inline editing on documents across various use cases, further simplifying work and increasing efficiency.

## The bottom line

### Empowering secure and efficient global operations

Diligent Virtual Data Rooms has empowered the company to overcome significant data security and operational efficiency challenges. It has helped position the company to better manage its dynamic portfolio while safeguarding sensitive information across its global operations. With Diligent, the company addressed immediate concerns and laid the groundwork for continued innovation and improvement in its secure collaboration with customers and partners.



## About Diligent

Diligent is the leading GRC SaaS company, empowering more than 1 million users and 700,000 board members and leaders to make better decisions, faster. The Diligent One Platform helps organizations connect their entire GRC practice — including governance, risk, compliance, audit and ESG — to bring clarity to complex risk, stay ahead of regulatory changes and deliver impactful insights, in one consolidated view. Learn more at [diligent.com](https://diligent.com).

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