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How Catalina Consultants Uses Employment Hero to Power Confident HR Transformation

Case Studies



How Catalina Consultants Uses Employment Hero to Power Confident HR Transformation

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At a glance

Company	Catalina Consultants
Location	Sydney, Australia

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looking to add

processes or

ncy without

- ✓ You're seeking a platform that enables you to confidently guide clients from advisory into action.

[Catalina Consultants](#), a Sydney-based outsourced HR consultancy, has been a trusted Referral Partner of Employment Hero since 2018. Led by Managing Director [Merilyn Speiser](#), Catalina Consultants supports businesses across all industries, by providing expert HR solutions. Their partnership with Employment Hero enables them to offer a seamless, technology-driven approach to workforce management, helping businesses navigate complex HR challenges efficiently.

Leveraging Employment Hero to Solve Workforce Challenges

Catalina Consultants plays a crucial role in the employment landscape, helping businesses establish and maintain effective HR practices. Many of their clients lack formal HR systems and rely on manual processes, leading to inefficiencies and compliance risks. By integrating Employment Hero into their consulting framework, Catalina Consultants provides clients with a structured, [automated HR solution](#).

Employment Hero's comprehensive platform allows them to support clients with:

- **HR Compliance & Documentation** – Access to a centralised document library ensures businesses stay compliant with employment regulations.
- **Employee Management** – Automated workflows streamline onboarding, payroll, and performance tracking.

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knowing they have the right HR

to confidently and efficiently
nts their high-touch consultancy
ero provides a platform to scale
to manage HR with confidence.

*et HR right'—they just don't
upport of Employment Hero." –
nts*

Responding to Market Trends & Client Needs

As businesses adapt to changing workforce expectations, Catalina Consultants has observed a growing demand for HR technology that simplifies compliance, improves efficiency, and enhances the employee experience. Many of their clients come to them struggling with:

- A lack of structured HR processes leading to inefficiencies
- Limited compliance awareness, exposing them to legal risks
- Time-consuming manual administration, preventing them from focusing on business growth

By embedding Employment Hero into their service model, Catalina Consultants bridges these gaps and provides clients with a scalable, automated HR solution that drives long-term success.

“The biggest challenge our clients face is not having a system in place. Employment Hero gives them a reliable platform to manage HR with ease.” – Merilyn Speiser, Managing Director, Catalina Consultants

Delivering Value Through Technology & Expertise

With Employment Hero, Catalina Consultants ensures that their clients not only adopt HR technology but also fully understand how to leverage it. Their team provides frontline support, resolving client queries internally. This approach enables them to offer a high-touch client experience while benefiting from Employment Hero’s extensive knowledge base and support resources.

Key results their clients experience include:

- Significant time savings through automation of HR processes
- Stronger compliance with up-to-date employment documentation

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Business owners to focus on growth

*“Work out of HR management,
Merilyn Speiser, Managing*

Employment Hero

er highlights the value of
hology. The structured [partner](#)
t clients with a full-service HR

“Being an Employment Hero partner allows us to provide an end-to-end HR solution for our clients. The platform, combined with our expertise, gives businesses the confidence to manage their workforce effectively.” – Merylyn Speiser, Managing Director, Catalina Consultants

By establishing Employment Hero as a core component of their service, Catalina Consultants continues to help businesses simplify HR, stay compliant, and build stronger workplaces.

Ready to elevate your consultancy and empower your clients?

Discover how partnering with Employment Hero can help you drive unparalleled client success, unlock new revenue streams, and solidify your position as a forward-thinking advisor. Explore the benefits of our [Partner Program](#) today.

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What we do

Employment Hero is an end-to-end HR, payroll and recruitment solution designed for Australian businesses. Our suite of powerful employment tools help streamline your workday, so you can focus on what matters.

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