



Murray Resources works with many of the leading companies in Houston, from Fortune 500 companies to dynamic small and medium-sized businesses.

Some of the industries we work with include banking, communications, energy services, environmental, financial services, food services, government, healthcare, insurance, legal, manufacturing, non-profit, oil and gas, retail, and utilities.

Read testimonials from some of the companies and job seekers who have shared their stories with us. You can also watch their videos.

Below are just a few case studies that are reflective of the type of work we do. [Click on one of the links below to learn more.](#)

Energy Financing Company – Recruited: 32 Sales Associates

Client Background

This San Francisco based company provides homeowners with affordable financing for residential solar systems and efficiency improvements. Growing rapidly, the company now has expanded into Houston, as well as the East Coast. They are considered an industry leader on issues ranging from residential solar consumer protection to the future of the electric grid.

Challenge

Our client saw a need for its services in Houston and sought a recruiting partner who could fill 7-10 sales and customer support positions within 3 weeks. They selected Murray Resources based on the firm's reputation and longevity in the Houston market. The candidates needed to have a unique combination of skills to blend into the company's structure and philosophy in a new environment.

Approach

Murray Resources set out to find candidates who could work well with the company's customers, while also possessing strength in transactional work. Once the team identified qualified candidates, they assessed the candidates' fit for the customer relations requirements of the job. With a positive working relationship, Murray Resources collaborated with the client to identify candidates who would fit their progressive "work hard, play hard" culture.

Result

Exceeding the client's goal for the first round of hiring, Murray Resources staffed the company's entire Houston start-up team. Within one year they hired 32 associates from Murray Resources, with many of the candidates being promoted to Hiring Managers. The client continues to utilize Murray Resources as their primary source for candidates.