

Transforming Vineyard Field Operations



How Pandolfi-Price Used Eskuad to Reduce Field Operations Costs by 30 Percent!

Company Overview

Pandolfi Price is an organic winery located in Santa Inés in southern Chile, dedicated to using sustainable viticulture practices to produce its world-class, artisanal wines. Established in 2002, this family-owned vineyard hand-harvests grapes with minimal intervention, and integrates a mix of stewardship practices including, water conservation technology and solar energy to decrease its carbon footprint.

The Challenge

- Poor Connectivity
- Slow Data & Report Generation
- Operational Inefficiencies
- Extreme Weather
- Lost Field Data
- Equipment Delays

Life in the field is never easy. This is especially true for natural resource companies with field teams operating in extreme conditions. Distance, climate and connectivity take a toll on operational efficiency— especially data collection and report generation.

Pandolfi Price used paper records to track its fieldwork operations. The lack of a digital platform to capture information in real-time and run reports limited the company's ability to measure inventory, control fuel costs, and improve overall productivity.

Lost paperwork due to weather conditions also made it difficult to track machinery maintenance, prevent failures, monitor fieldwork, and streamline employee payroll payments.

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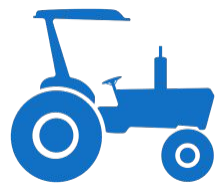
The Solution

Eskudad’s mobile app gives Pandolfi Price the capability to immediately—and reliably—capture and expand the range of data it needs, eliminating lost paperwork and creating historical records which facilitate better decision-making and improved real-time management of the vineyards.



67% Savings

In filing and report generation



7% Decrease

In personnel hours related to machinery and field activities equivalent to \$80/month per user.



1% Reduction

In fuel costs equivalent to \$153/year



73% Decline

In detention times due to machinery failure



22% Drop

In machinery maintenance

“Eskudad is a very user-friendly system. Having this system for collecting data and reports in an organized and easy-to-understand way is helpful in stressful times. It provides me with good information about the work carried out in the field. Whenever I use it, I can log in without any problems.”



FIELD MANAGER, PANDOLFI-PRICE WINES
Fernanda Campos

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