



FOWLER GENERAL

Fowler General Construction Inc. + EVOLVE:
A Case Study in File Syncing Automation

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OVERVIEW

Fowler General Construction, Inc. was founded in 2004 and initially serviced the East Washington region. Since their inception, Fowler has consistently delivered successful projects, varying in complexity and spanning multiple industries. Their construction team has excelled in fulfilling contracts for Federal, County, and Civil Governments, as well as private sector clients.



BACKGROUND

Fowler has scaled in recent years and they have the capacity to execute projects throughout Washington, Oregon, Idaho, and Montana. They have built a rock-solid reputation based on their ability to take on substantial and intricate projects and have been able to see massive wins due in part to the way they embrace new technologies.

Fowler uses a strategy of strong communication and a collaborative mindset to make a positive impact for their clients, employees, and the community. When they needed a better way to connect their offices and design teams to the field, they turned to 360 Sync.

THE CHALLENGE



“We work with Procore almost exclusively for our project management,” explains Melinda McInturff, Implementation Processes and Project Engineering Manager at Fowler. “We have many files that are saved on our server and we need to be able to get them out to the field with ease of access. Procore lets us do that; our field teams can easily get them through the app.”

However a hurdle to documentation management presented itself as Fowler took on more projects. “Our field teams were having a difficult time accessing our network out in the field. Files from the network needed to be synced to Procore so they could grab them from the app.”

When files are fragmented across different platforms or networks, the field and BIM design teams end up wasting too much time searching for the information they need. Like many construction project managers, Melinda wanted to reduce the time spent searching for right files, or up-to-date information. “At the beginning we were saving in multiple locations so we had extra clicks. Our company wants to reduce clicks.”

Fowler needed a way to reduce the manual steps being taken to access documents. “Saving documentation on your server and then saving it additionally into Procore was what we were doing. There is room for human error in that, and then it's twofold since you're saving it in two locations. There were inconsistencies from where it was being saved on the server but also where it was being saved in Procore.”

Thankfully 360 Sync was designed with construction teams in mind by a team with real-world experience in the industry. They created 360 Sync to solve the file siloing issue faced by many contractors and construction teams.



THE SOLUTION

"You've got to be able to learn and flex, and work smarter, not harder. If it can simplify the processes for you, reduce redundancies - that's working smarter." Partnering with 360 Sync provided a simple solution for file syncing automation.

Results

360 Sync can connect to Procore, BIM 360, PlanGrid, and other construction-focused platforms as well as office programs such as Windows to make sure everyone has the most up-to-date version of documentation. File syncing automation will dramatically reduce the time you have to spend hunting down the right file.

Testimonial

"My team is now so used to the automated syncing capability. If you drop a file in our Windows Server it'll automatically push to wherever we tell it to go."

360 Sync grows with your organization making it easy to stay organized as you take on more complex projects. "I don't know how we took on that many documents before 360 Sync, I think our team was probably half the size it is now."

FEEDBACK

“Our projects were smaller and we've grown a lot and so this has definitely been helpful to have consistencies that we need and want as well as taking on higher volumes that we didn't have before.”

Your IT department will be thrilled with the extensive security capabilities. “Because of the way our IT has set up the server it is high security, the 360 Sync team works with us to answer my questions and make sure things stay secure.” We understand the importance of documentation and the 360 Sync team is available to ensure success every step of the way.

“I think anyone in this industry can definitely use 360 Sync if they have files in multiple locations. If you have people out in the field, or if you have multiple offices you need to be talking to those different locations in some way. With 360 Sync they have the ability to access files from multiple different platforms. It is useful and it's very versatile.”

Regardless of your current system, initiating synchronization with 360 Sync is a straightforward process. Our dedicated customer success team is ready to collaborate closely with you to guarantee the success of your construction document management program.

THANK YOU!

Inspired by Fowler General Construction, Inc.'s success story?

Get in touch with us to start your journey toward outstanding results.



Contact us!