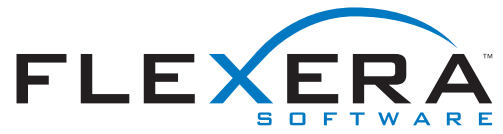


# Success Story: BEA Systems



*"InstallAnywhere allows for exceptionally quick localization of all visible installation components. This has saved us an incredible amount of development effort and is now basically a non-event in delivering product."*

John Kiger  
Director of Product Marketing  
E-Commerce Server Division  
BEA

**Customer Profile:** BEA Systems is a leading e-business infrastructure software company with more than 10,000 customers around the world.

**Challenge:** BEA was wasting time using a single-platform installer for Windows and distributing a simple .jar file on UNIX.

**Benefits:** With InstallAnywhere, BEA could use one installation project for every platform that automatically localizes to each users native language.



## Summary

BEA, one of the world's leading software providers, uses InstallAnywhere to deliver flexible installation solutions to its end-users quickly and easily.

BEA Systems is a leading e-business infrastructure software company with more than 10,000 customers around the world, including the majority of the Fortune Global 500. The award-winning BEA WebLogic® Server is the industry's leading application server, delivering scalability, flexibility, and reliability to power the world's most sophisticated e-business applications. BEA and the WebLogic brand are among the most trusted names in e-business, powering the way companies do business across the enterprise.

## InstallAnywhere's Flexibility Provides Broad Platform Support

BEA has a diverse customer base whose servers run on a range of platforms, including AIX, HP-UX, Linux, Solaris, Tru64, and Windows NT & 2000. They need transparent, seamless, multi-platform deployment. Prior to standardizing on

InstallAnywhere, BEA was using a single-platform installer for Windows and distributing a simple .jar file on UNIX. This was costly, inefficient, and took up valuable developer time. "We needed a deployment solution provider that shared our vision of anytime, anywhere computing," said John Kiger, director of product marketing for the E-Commerce Server Division at BEA. "No other solution provided the cross-platform support and flexibility BEA required." Console and silent installation functionality were also important for BEA. "Our customers need to be able to deploy BEA products with or without a GUI, through Telnet, or silently."

## Creates One Installer for Console, Silent, and Graphical Installation Modes

InstallAnywhere's flexible installation functionality was a huge benefit for BEA. InstallAnywhere creates a powerful installer that runs in console, silent, and GUI modes. This means that BEA's engineers only need to create one installation solution for all deployments.

## Provides Built-in Support for 29 Languages

For BEA, finding an installation with built-in internationalization was critical. "InstallAnywhere allows for exceptionally quick localization of all visible installation components. This has saved us an incredible

amount of development effort and is now basically a non-event in delivering product," said Kiger.

As leading-edge software companies like BEA move toward an anytime, anywhere distribution model, they will continue to look for solutions such as InstallAnywhere for their application infrastructure needs.

## About InstallAnywhere

From a single project file and build environment, InstallAnywhere enables developers to create reliable installations for the broadest range of current platforms including Windows, Linux, Mac OS X, Solaris, AIX, HP-UX, and IBM iSeries. You can learn more about InstallAnywhere and begin a no-cost evaluation at [www.flexerasoftware.com/installanywhere](http://www.flexerasoftware.com/installanywhere).

>> Continue

## About Flexera Software

Flexera Software is the leading provider of strategic solutions for Application Usage Management; solutions delivering continuous compliance, optimized usage and maximized value to application producers and their customers. Flexera Software is trusted by more than 80,000 customers that depend on our comprehensive solutions- from installation and licensing, entitlement and compliance management to application readiness and enterprise license optimization - to strategically manage application usage and achieve breakthrough results realized only through the systems-level approach we provide. For more information, please go to: [www.flexerasoftware.com](http://www.flexerasoftware.com)

### Begin a Free Evaluation of InstallAnywhere

You can download a free trial version of InstallAnywhere from the Flexera Software Web site at: [www.flexerasoftware.com/installanywhere/eval](http://www.flexerasoftware.com/installanywhere/eval).

Want to learn more best practices for building quality installations? Join an InstallAnywhere training class – visit [www.flexerasoftware.com/training](http://www.flexerasoftware.com/training) for available classes.



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