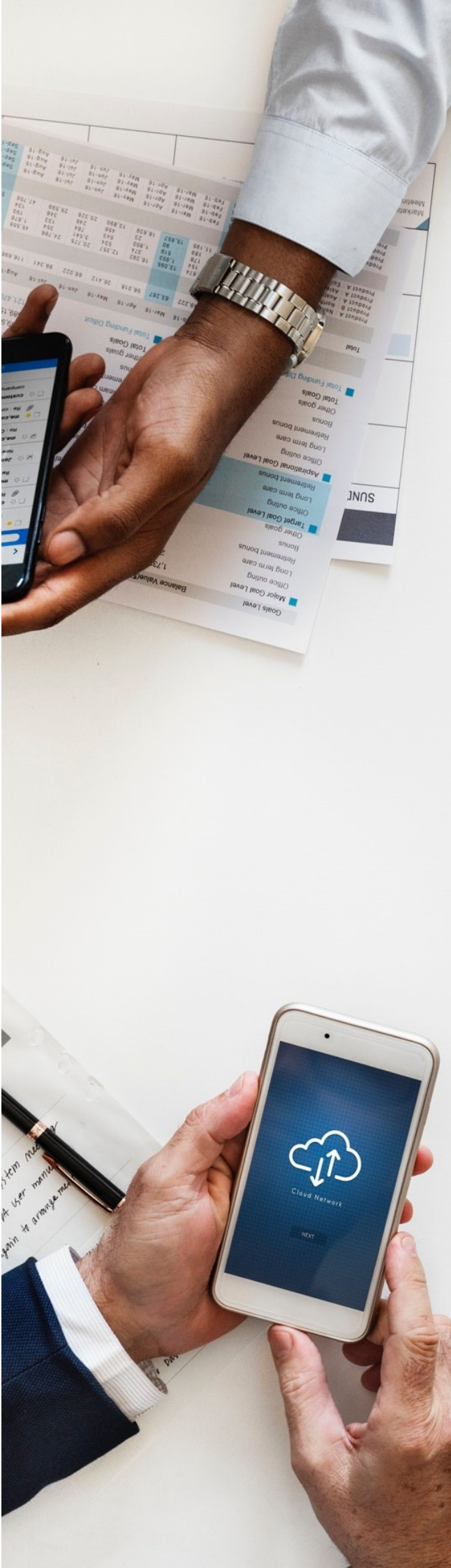


A Robust Solution for a
Rapid Expansion at
MKV Engineering



FOCUS

Solutions that move business



Focus Softnet is one of the most trusted providers of industry specific ERP solutions in 17 countries across the globe. It has been serving businesses for 25 years and has a user-base spanning over a million.

Apart from empowering its clients with customizable applications, Focus Softnet's solutions comply with all the local tax regulations in the countries where they are being used.

With over 30,000 clients, Focus Softnet has earned business partnerships from major corporations and has established itself as a provider of robust and reliable ERP software.



MKV Engineering & Trading Services is a BCA (Building & Construction Authority) and a registered Singapore based company which deals in the supply and installation services for civil engineering works, electrical engineering, mechanical engineering, air conditioning etc.

The Company's clientele includes academic institutions, businesses, corporate entities and organizations in both private as well as the public sector.



A robust solution for a rapid expansion

MKV Engineering, a trusted name in contracting and construction in Singapore, was looking to expand its operations in neighbouring regions and penetrate the local market more deeply. They needed a robust ERP solution with specific modules that can cater to their all their requirements and could be customized to tailor-fit their organization.

According to the company's director Mr. SST Kumar, when they started a search for an integrated ERP and service CRM, Focus Softnet emerged as their obvious choice. After a series of interactions with the Focus Softnet team in Singapore, the deal was finalized and the project execution started at a brisk pace.

Focus Softnet deployed the following modules for MKV Engineering:

Supply Chain

Inventory Control

Centra Service CRM

BOQ Management

Accounting

Centra Payroll Management

Work-flow Management

Job Costing

Client Testimonial

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We are really happy with the entire solution deployed by Focus Softnet Singapore at our company and we believe that the solution integrates all our departments and has helped us achieve standardization in our internal transaction processing. It is user friendly and provides real time reports across modules on the single platform.

Further, Focus Softnet being a principle company and having its direct local office in Singapore is a great advantage as it is really important for us to have faster response and personalized attention to our ongoing product orientations and support which would be impossible through a reseller or channel partner setup.

SST Kumar
(Director at MKV Engineering Pte Ltd)

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MKV is one of our important customers in the Project Contracting Vertical in Singapore and it has been a great experience working with them, mainly because of the readiness of our solutions as per the vertical specific business requirements.

Certainly, The Solution readiness has helped us not just in on-boarding their process on the solution but also in shortening the overall implementation duration i.e. within few weeks.

Baqtiyar Siddiqui
VP Operations - Focus Softnet, Far East





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