

Handrail Fittings

We are a New Zealand owned and operated small business and our niche market is handrail and footrail componentry - brass and stainless steel. Our componentry is manufactured in China and it takes approximately 4 months from ordering to getting our stock delivered to our door.

In the beginning, it was easy enough to keep an eye on stock levels, I used to do it by eye. Then as we grew, the job of monitoring what stock we had and forecasting what we might need in the next 4 - 6 months became a very difficult job needing hours of time looking through each item and it's sales history to try and figure out what stock levels might be required in the future.

Then I received a phone call from Paul at StockTrim, asking me if I might be interested in his program which would do all of that inventory stuff for me. I was sold immediately.

StockTrim has been a lifesaver for me, a job I dreaded has become so much easier and I am confident that my stock numbers are now realistic and workable. The time it now takes me to do my inventory check is about one hour compared to about 4 - 5 hours previously. The savings are not just time, but money as well because I am buying only what I need rather than overstocking 'just in case'. This has allowed me to expand my range of products and therefore expand my customer base as well.

StockTrim's customer support is exceptional, any issues I have had in the early days were swiftly sorted out by Paul, who is always easily contacted.

I highly recommend StockTrim as an inventory management system and intend using it for many years to come.

www.handrailfittings.co.nz