



Customer Stories > Buffington Homes



BUFFINGTON HOMES SLASHES TIME TO MARKET BY 75% WITH HIGHARC

Using Higharc, Buffington quickly centralized data, created drawings, and accelerated planning to get ahead of a time-sensitive market opportunity.

2X

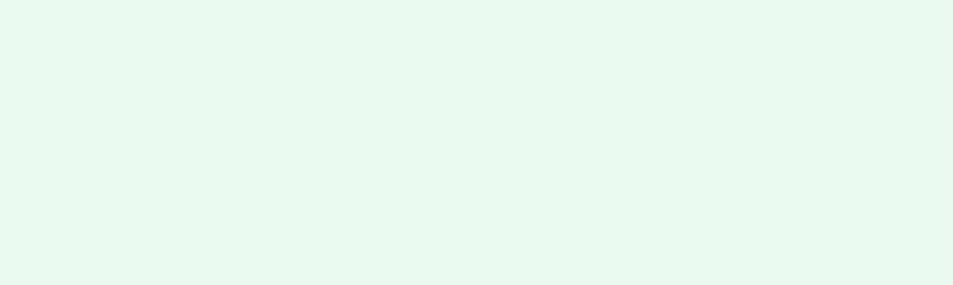
Faster
design cycle
for new
communities

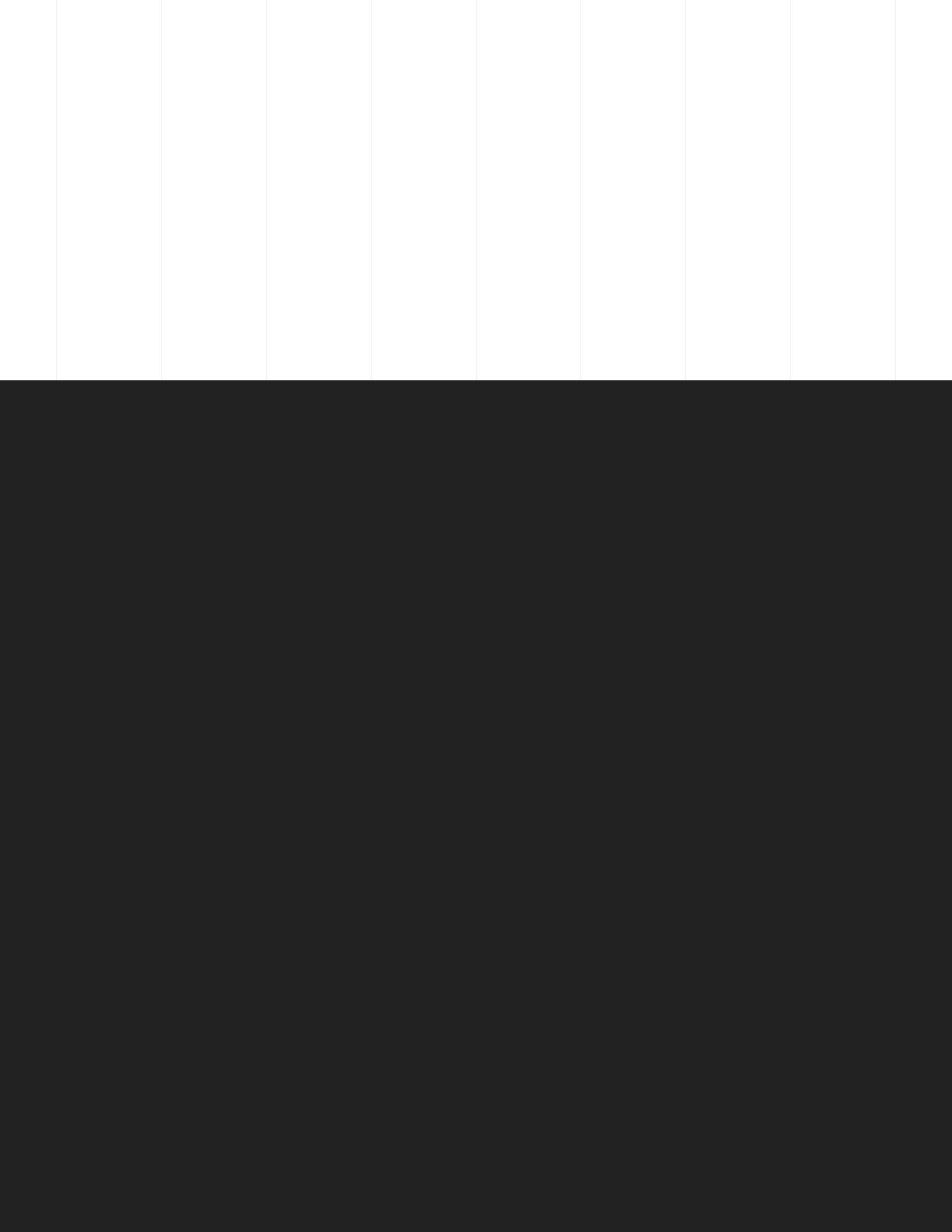
\$10M

Additional
revenue from
increased
home sales

\$100K

Cost reduction
from third party
fees





“ This is where we should have been 20 years ago. We’re able to move at light speed compared to where we were.



John Foshe
Special Projects Coordinator, Buffington Homes

“ The savings of 15 days in our soft schedule allowed us to start and close 20 more homes than anticipated in 2023, generating over \$10M of additional revenue



Marissa Kaiser
Process Improvement Specialist, Buffington Homes

“ As soon as I saw the Higharc demo, I thought, this group has cracked the code.



Mitch Dalton
Chief Innovation Officer, Core Spaces

“ What Higharc is bringing to the table is what customers have been wanting. People want to see instantaneously what is happening to their floorplan.



“ Completing the rendering and other marketing materials faster than the past means we are launching each of those projects at least two months ahead of when we would have been able to do so with our old process



Paul Hans
President, Epcor, Franc



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