



Murray Resources works with many of the leading companies in Houston, from Fortune 500 companies to dynamic small and medium-sized businesses.

Some of the industries we work with include banking, communications, energy services, environmental, financial services, food services, government, healthcare, insurance, legal, manufacturing, non-profit, oil and gas, retail, and utilities.

Read testimonials from some of the companies and job seekers who have shared their stories with us. You can also watch their videos.

Below are just a few case studies that are reflective of the type of work we do. [Click on one of the links below to learn more.](#)

### **Houston-based Petroleum Provider – Recruited: Engineers, HSE Managers, Admin, CS Reps**

Located in the heart of Houston, just minutes from one of the world's largest concentrations of petrochemical plants and the Port of Houston, we provide fuels, lubricants, and a variety of related services and proudly service a variety of markets, including petrochemical and refining, manufacturing, transportation, oil and gas, construction, marine, aviation and automotive.

#### **Client Background**

This client is a leader in several fields related to petroleum, including fuels and lubricants, environmental services, and marine services. Murray Resources began working with the client in 2006, and the connection originally came through a positive referral from a Murray Resources client. 43% of Murray's business is generated through client referrals.

#### **Challenge**

The company was experiencing high turnover in several key departments, with hiring managers using different agencies to source candidates. The result was disorganization and inconsistency in the hiring process. The company was looking to work with one strategic HR partner and wanted to build a lasting relationship with a firm that could successfully and efficiently meet their staffing needs.

#### **Approach**

Murray Resources' staff met with the President of the company and each of the company's hiring managers to understand their strategic goals and specific hiring needs. Murray Resources then conducted employee skills assessments in key areas designated by the client, to determine which skills were most desirable for top performers in those positions.

#### **Result**

Murray Resources was designated as the company's Strategic HR Partner and was asked to fill 25 positions over the first three years of the partnership, including engineers, HSE managers, administrative assistants, and customer service representatives.