



Murray Resources works with many of the leading companies in Houston, from Fortune 500 companies to dynamic small and medium-sized businesses.

Some of the industries we work with include banking, communications, energy services, environmental, financial services, food services, government, healthcare, insurance, legal, manufacturing, non-profit, oil and gas, retail, and utilities.

Read testimonials from some of the companies and job seekers who have shared their stories with us. You can also watch their videos.

Below are just a few case studies that are reflective of the type of work we do. **Click on one of the links below to learn more.**

## **Independent Energy Consulting Firm – Recruited: Business/Financial Analyst**

### **Client Background**

Founded in 1993, this independent energy consulting firm, with offices in Houston and Dallas, has an exceptional reputation throughout the industry. With a very loyal team and lengthy tenure, the company is very discerning in terms of who they bring onboard. Before engaging Murray Resources, the client had not had success utilizing recruiting firms.

### **Challenge**

This client needed a Business/Financial Analyst with downstream oil & gas experience. The job required very specific, non-negotiable qualifications and Murray Resources ensured that candidates the firm presented would be ready for a longer and more detailed interview process than most. An additional challenge with the position is the limited advancement potential within the company due to the long tenure of most employees.

### **Approach**

Murray Resources took time to understand each candidate's motivations. The ideal candidate would understand the benefits of working for a company where they could work directly on important projects, while make a significant impact on the success of the company's clients. Murray Resources reviewed over 450 candidates for the role before reducing the candidate base down to four, after a series of interviews.

### **Result**

After the chosen candidate hired and on the job for 2 months, the client came back to Murray Resources. They were so pleased with the success of the placement, that they requested another candidate for a similar role. After repeating the process, the client happily hired another candidate. Both candidates are thriving in their roles.