



CUSTOMER STORY

Instec improves value and customer service in a competitive SaaS market.

Learn how 10th Magnitude helped Instec deploy more rapidly to its customer base while ensuring the system and operations were following leading edge Azure governance and security frameworks.

CHALLENGE:



Instec provides a SaaS-based insurance platform for carriers and managing general agents. When the company decided on Microsoft Azure for its cloud deployment, their technology team needed hyper-scalable infrastructure and complete system flexibility.



Industry

Independent software vendor (ISV)

Products and Services Managed Services

SOLUTION:

10th Magnitude provided Instec with an automated deployment framework along with our managed services as an extension of their team. This empowered Instec teams to remain focused on driving business value to their customers instead of managing a back-end infrastructure.

RESULTS:

Rapid deployment has allowed Instec to ramp-up the value they deliver to their customers and increase value in a competitive SaaS market.

10th Magnitude's solution enabled Instec to deploy more rapidly to its customer base while ensuring the system and operations were following leading-edge Azure governance and security frameworks.

"We chose 10th Magnitude because they offered a complete cloud solution – built to help us keep up with the pace of change, reduce time to market, and scale our business."

Jason Pamplin
Project Manager, Instec