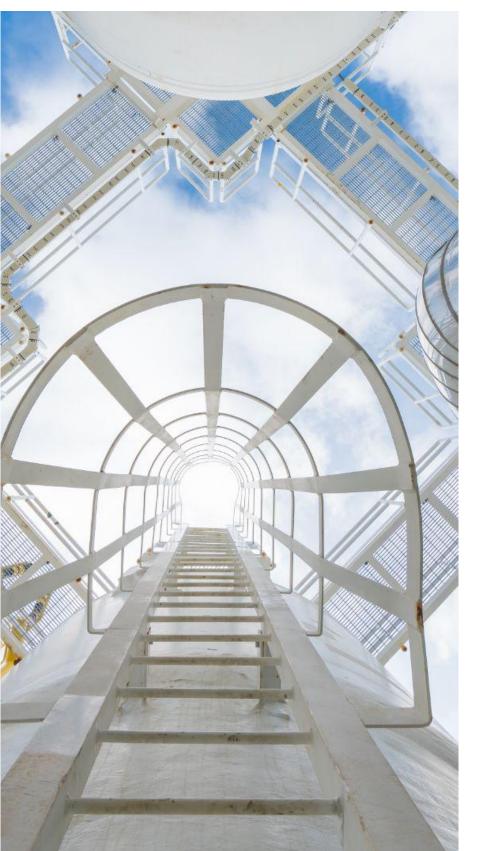
## kantox



## Kantox Solutions: how a European Gas company protects profit margins from FX risk

This European company, a leading Liquified Petroleum Gas (LPG) wholesaler, purchases gas internationally and distributes it through its retailer network in two ways: with semi-annual contracts with pre-established total volumes and by filling orders from extra-contractual demands. The company was looking for an automated solution to protect its operating margins from currency risk while hedging both its forecasted and transactional exposure.

Kantox Dynamic Hedging®, Currency Management Automation software for end-to-end FX automation

### **FX CHALLENGES**

- The **high sensitivity of the business to FX** underlined the need to protect operating profit margins from market fluctuations
- The extended time lapse between firm commitments and cash settlement required an efficient solution to hedge transaction exposure
- The excessive burden that manually-executed FX risk management was putting on the firm's treasury resources

#### **KANTOX SOLUTIONS**

- A micro-hedging program for firm commitments allows the company to remove FX risk on its transactional exposure
- A static hedging program **combined with conditional orders** does away with the risk of over-hedging forecasted FX exposures
- An interface provides the firm's risk managers with **real-time visibility** over both forecasted and transaction exposure

#### **BENEFITS**

- The company protects its profit margins from currency risk while effectively hedging all cash-flow FX transaction exposure
- Quickly hedging the forecasts and firm orders allows the company to maximise the impact of favourable forward points
- The automated solution **streamlines the entire FX workflow**, thereby doing away with 'key-person risk' in FX management

99.7%

Hedging precision

**15**%

 $\langle \rangle$ 

Margin enhancement

€198 M 🕢

Annual turnover

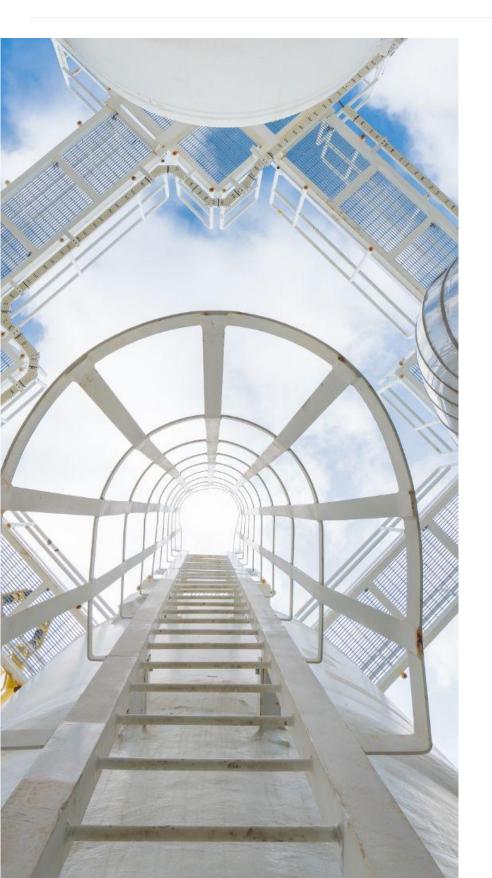
"As well as protecting margins and standardising our approach to FX risk management, Kantox Dynamic Hedging® solution has enabled us to implement procedures that can be easily applied"

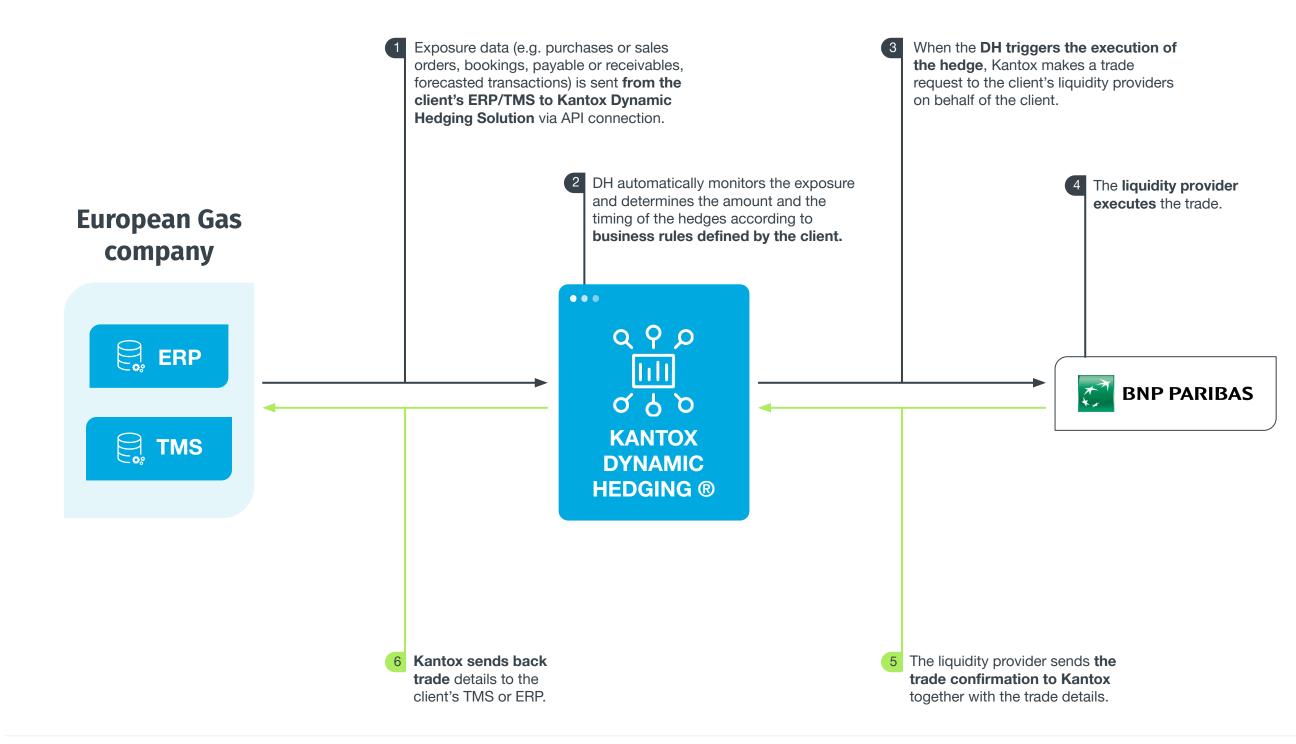
Maurizio,

Gas Company Treasurer

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# Kantox Solutions: how a European Gas company protects profit margins from FX risk





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# Kantox Solutions: how a European Gas company protects profit margins from FX risk



Kantox is a leader in Currency Management Automation software that enables businesses to automate their end-to-end corporate FX workflow, remove currency risk and leverage foreign currencies to increase competitiveness.

With offices in **London and Barcelona**, we have grown into an international team of **over 120 professionals from across 36 nationalities.** 

#### **OUR AWARD WINNING SOFTWARE**



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Best Risk Management Solution Best Solution Innovation – FX Risk Best e-FX platform for corporates

### Interested in learning more?

Book a session with one of our Currency
Management Specialists, and discover how
Currency Management Automation can help
your business

Request a demo