

KHS&S Contractors

Introduction

This case study of KHS&S Contractors is based on a July 2017 survey of On Center Software Contractor Suite customers by TechValidate, a 3rd-party research service.



“On Center Software Contractor Suite has revolutionized how we manage our takeoff, estimates, and/or project tracking, saving our organization time, money, and allowing me to increase my profit / revenue.”

“Very positive [experiences with On Center.] New hires usually have experience from School or previous workplace.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select On Center Software Contractor Suite:

- Top purchasing drivers for the Contractor Suite:
 - They’re not satisfied with existing takeoff and estimating software
 - It provides faster takeoff, estimation, and project tracking

Use Case

The key feature and functionality of On Center Software Contractor Suite that the surveyed company uses:

- Uses the following applications in conjunction with On Center Contractor Suite:
 - None

Results

The surveyed company achieved the following results with On Center Software Contractor Suite:

- Purchased On Center’s Contractor Suite over the following competitive product:
 - We switched from Timberline and did not consider anything else as we already used OST.
- Rates the following Contractor Suite capabilities when compared to the competition:
 - Estimate Generating Tools: Significantly Better
 - Ease of use: Better
 - Cost Tracking: Better
 - Accounting Integration: Better
 - Takeoff Tools: Significantly Better
- Realized the following operational benefits using the On Center Software Contractor Suite:
 - Improved efficiency of a takeoff / estimate process
 - Delivered faster bid management during pre-planning phase
- Recouped their investment in the On Center Software Contractor Suite in 6 – 9 months.

Company Profile

Company:
KHS&S Contractors

Company Size:
Large Enterprise

Industry:
Construction

About On Center Software Contractor Suite

On Center Software, Inc., is a publically held company providing software and training to construction industry professionals for over 29 years.

Learn More:

[On Center Software](#)

[On Center Software Contractor Suite](#)

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Validated Published: Sep. 25, 2017 TVID: 158-706-4CF

Research by  TechValidate