



# Proven Staffing Solutions, Successful Partnerships

Our partnership is mutual, I love having the service team onsite because they can be involved with my team and the entire workforce. It pays off, temporary turnover is significantly lower than what we experienced with other models.

Plant Manager  
Asheboro, NC

Leading Electronics Manufacturer  
1200 SM | SMX Associates at Peak  
300+ SKUS  
Scale from 500-10,000 Units/Line/Shift

## Leading Electronics Manufacturer attributes low turnover to our Onsite Workforce Management (OWM) Model

### Why do you prefer Staff Management | SMX's OWM model to a traditional branch-based temporary staffing model?

"I like Staff Management | SMX and their model better than any other agency I've ever used. The biggest advantage to their model is the way that they manage everything for us. In the past, with traditional branch-based agencies, I was the one calling the agency when there was an issue asking 'Do you think you need to discipline so-and-so for attendance?' Even though the agency came onsite sometimes, they were so far out of the loop that they had no clue what was going on in the operation."

"I was concerned about co-employment and so would try not to tell my agency exactly what to do about an associate's employment but at the end of the day, any action that was taken was as a direct result of my feedback and I was nervous that I was crossing the line. In addition to the risk, managing the temporary workforce took my time away from developing my own workforce."

"What I really appreciate about their model is that they manage the workforce proactively, they are in the loop and before I can say 'Do you know you have an issue with so-and-so?' they say 'It is already taken care of.' If there are any benefits of a branch-based model they are outweighed because all of their recruiting and management efforts are dedicated to me. They are only supplying people to me—I'm not sharing their focus, their staff and their workforce with other clients."