

Drive-Thru Fabrication Company Accelerates Sales Contracts by Over 90% with LegalOn

Uni-Structures, a Kennesaw, GA-based fabrication company specializing in branded drive-thru products and solutions, faced a challenge in their contract review process. With a growing business serving major clients, the company needed a solution to accelerate their contract reviews without compromising accuracy or quality.

Challenge

Uni-Structures handles a significant volume of contracts, particularly subcontracts for major drive thru restaurant chains. Danielle Allison, the company's Permits and Plans Manager, is responsible for reviewing incoming sales contracts and subcontracts. Each contract review was consuming between four to eight hours of her day. With her sales background, Danielle needed a solution to:

1. Expedite the contract review process without compromising accuracy
2. Reduce the time spent on manual, line-by-line reviews
3. Efficiently review complex subcontracts with varying terms

Prior to implementing LegalOn, reviewing business and legal terms in a single 40-page contract would consume an entire day of Danielle's time, significantly impacting her productivity.

Solution

Uni-Structures turned to LegalOn, attracted by its attorney-built content and dedicated Customer Success Manager. The company was particularly drawn to the LegalOn Assistant feature, which helped her find answers to her contract-related questions and draft new language.

"I liked that everything is attorney-built and that we're not pulling things off the web. The fact that we have a dedicated Customer Success Manager made LegalOn stand out from other options we considered."

After thoroughly researching and comparing several contract review solutions, Danielle found that LegalOn's commitment to AI built with legal expertise and personalized support aligned perfectly with Uni-Structures' needs. The prospect of having AI-powered assistance tailored to their specific contract requirements was particularly appealing.



Uni-Structures, Inc.
The Drive-Thru Specialists

Company Size	250 employees
Industry	Manufacturing, Fabrication, Construction
Contract Types	Subcontractor Agreements

DANIELLE ALLISON
PERMITS AND PLANS
MANAGER



Implementation

Getting started with LegalOn was “super easy,” according to Danielle. The intuitive interface allowed her to begin using the platform effectively from day one. The onboarding process, supported by their dedicated Customer Success Manager, ensured a smooth transition and easy adoption.

Within hours of purchasing, Danielle was already leveraging LegalOn's features to streamline her contract review process. The platform's user-friendly design and integration of legal guidance meant that she could navigate complex contracts with confidence and efficiency.

The Game-Changer: LegalOn Assistant

For Danielle, LegalOn Assistant has become an indispensable tool used on every contract. Its ability to provide instant, accurate responses to specific queries about contract terms has transformed her review process, allowing her to cut clause review time by more than 80%.

“LegalOn Assistant has been critical in helping me save time in reviewing key business terms,” Danielle emphasized. “What used to take me half a day to a full day now takes just minutes.” This feature not only saves time but also ensures that no critical terms are overlooked.

Looking Ahead

With the immediate benefits realized, Uni-Structures is exploring further ways to leverage LegalOn's capabilities. The company is considering customizing playbooks within the platform to align more closely with their specific needs and terms.

For Uni-Structures, LegalOn isn't just a tool—it's a critical partner in reviewing contracts with speed, allowing the team to focus on what they do best: creating innovative drive-thru solutions for their clients.

Results



Dramatic Time Savings

With LegalOn Assistant, Danielle saw a 90%+ reduction in reviewing key legal and business terms in her contracts. First pass contract reviews that previously consumed an entire workday are now completed in minutes. Moreover, Danielle no longer gets bogged down with line-by-line manual redlining. With the help of LegalOn's AI, revising a problematic clause takes just a few seconds.

“Partnering with LegalOn's AI has reduced my review time from a half or full day to a few minutes. Now I have time to work on the rest of what my job entails.”

DANIELLE ALLISON

PERMITS AND PLANS MANAGER



Increased Efficiency

LegalOn's PDF conversion feature saves additional time by automatically converting PDFs to editable document files. This streamlines the review process, allowing Danielle to focus on critical contract terms rather than document formatting.



Enhanced Accuracy

LegalOn helps Danielle quickly and accurately identify and address key contract terms. Instead of manual, line-by-line review, she can now delegate to LegalOn Assistant the task of finding key terms and ensuring alignment with Uni-Structures' standards and requirements.



Scalability

Since implementing LegalOn, Danielle has been able to handle an increased workload of 3-4 contracts per week with ease. The time saved allows her to focus on other critical aspects of her role.

Sign up today and experience a smarter way to review contracts.

Request a Demo