Planning & Forecasting



adapa

Innovative, high-quality and customized high-barrier packaging solutions for the food, tobacco, hygiene and pharmaceutical industries

Location: Europe

Revenue: EUR 700M

Business Challenge:

The customer wanted to streamline its spreadsheet-based business planning process across its 21 specialized operating centers. There was a specific need to capture inputs from multiple users and run dynamic simulations for faster insights.

Solution Highlights:

- → Business planning
- → What-if simulation & rolling forecasts
- → Real-time user input capture
- → Centralized writeback & data storage

Feature Highlights:

- → Distributed data entry from users in multiple locations
- → Data Pivoting
- → Formula engine for simplified calculations

- → Collaborative commenting
- → Audit trail
- → Data writeback

Outcomes:

The solution delivered productivity & efficiency through reduced planning timelines for 300 sales-forecasting personnel. The secure data capture, commenting & writeback capabilities enriched collaboration & governance.

