



## Major Food & Confection Company sets strategy and reduces risk with our workforce management system

### How does Staff Management | SMX use data to support your operations?

“Another strength of the partnership, and I’d certainly call it that, is the power of the reporting that it brings. Their associates make up a large percentage of our workforce. We can evaluate department, safety and associate performance—for instance we are using their temporary workforce as a hiring spring board into our organization. We have had a lot of success transitioning our high performing Staff Management | SMX temporaries into our organization because with Staff Management | SMX we are able to track high performers and identify good candidates for full-time positions.”

“Staff Management | SMX has the systems in place to help manage the realities of a temporary workforce. They anticipate the issues—for instance if we need 50 people in a department and it is a Friday night they’ll have 60 on that order. Thursday night it would be a different number based on historical attendance rates. Their reserve program allows them to achieve high fill rates with very little lead time on changes from us.”

“Staff Management | SMX also keeps us aware of changing legislation and insulates us from risk. They have a progressive and proactive mind set around protecting partners. I am a believer in the model.”

A primary core Staff Management | SMX strength is reporting and data management. Instead of perception they bring us real data to manage our organization, so we can make smart decisions as a leadership team, on short-term or five-year strategy.

Value Stream Manager  
Cleveland, TN

Major Food & Confection Company  
500 SM | SMX Associates at Peak  
175+ Pack Configurations  
\$2M+ Savings Over 5 Years