

### FACT SHEET

# **Headquarters**

Kalispell, MT

## Industry

- New Construction Mortgage
- Renovation (pending)

## **Active Loan Volume**

• 27

#### Overview

Since its founding in 1989 by Don Mann, Mann Mortgage has been committed to hometown values, solid partnerships, streamlined processes, and cutting-edge technologies. The national lender first dove into construction in 2015, but struggled to find a third party platform that had the flexibility they required. "Offering our investors the level of service that we wanted was a battle when we were dependent on emails, phone calls, and workflows that didn't fit our structure," said Caitlin Keller, Capital Markets Product Specialist.

The Mann Mortgage team turned to Built when tasked with bringing their construction process back to the standard they aim for. Built provided a means for Mann Mortgage to efficiently manage their entire portfolio and provide all key parties a centralized location to communicate and monitor critical loan information in real time.

"We have builders that only want to work with Mann because of the service we are able to provide and their ability to manage and monitor their own builds within the system," said Keller. "It speaks a lot for what Built can do for a business and what they can bring to a business."

# **Partnering With Built**



Automated and standardized workflows, allowing 1 loan admin. to manage 25-30 loans



Reduced draw turnaround time from 1 week to less than 3 days



Complete transparency and realtime portfolio monitoring and insights for all key parties



Centralized collateral management, ensuring critical loan information is secure and up-to-date



Increased customer satisfaction and loyalty



It's amazing to have one system that meets the needs of the back of the house, the front of the house, and the customer. That's what Built has given us.

Dana Solberg

**Construction Loan Administrator** 



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