

## LEADING SNOW REMOVAL COMPANY AVAILS FWS' MAPPING AND MEASUREMENT SERVICES



### Client Profile

The client is based in the United States (Illinois) and has been operating since 2002. In addition to removing snow during daytime hours, the client offers snow removal services during extreme weather conditions such as black ice, blizzards, and freezing rain.

### Client Requirement

The client needed to anticipate snow removal requirements at multiple locations and wanted 80 sites to be mapped and measured using specified mapping tools. The client wanted to outsource the project to reduce costs and save time for their employees. Due to the complexity of the full project, Flatworld Solutions suggested an initial trial project.

### FWS' Challenges

The project involved four primary challenges -

- + Short delivery time
- + Frequent changes in mapping and measuring parameters by the client
- + Project was complex and key data was missing for each site
- + Each site had its own set of parameters

### FWS' Solution

After carefully analyzing the client's requirements and the project challenges, the Flatworld Solutions data management specialists developed this solution -

- + The team included five specialists during the trial period - when the full project was awarded, the team involved two full-time specialists and two backup resources
- + During the trial period, the client provided multiple presentations, handbooks, and training sessions that covered Go iLawn and additional mapping tools. The team conducted site research and developed a multiple-step process for the trial that was continued in the subsequent full project. The trial was successful and the client awarded the entire project to the Flatworld Solutions team
- + To meet the client's need for weekend support, the team worked on a 24/7 schedule
- + Results were provided on a weekly basis according to the client's scheduling request
- + The project was completed on time for the client

### Final Results

This project demonstrates the importance of an outsourcing partner's ability to adjust to changing client requirements - especially during complex assignments such as this one. After this project was completed, the client expressed appreciation for the flexibility of the Flatworld Solutions (FWS) team in adjusting site parameters throughout the project. The ongoing changes were facilitated by an effective communication process established before the trial assignment.

### Choose Flatworld Solutions for Accurate Mapping and Measurement Services

FWS is an ISO certified international provider of mapping and measurement services and a host of other [data management services](#) with over a decade of specialized experience. Our data management team facilitates fast turnarounds when needed. Contact us today for a no-cost assessment and get a FREE quote within one business day. If you have a similar project requirement, then feel free to [get in touch with us](#) today!