

# Middlesex Eye Physicians experiences financial growth and improved operations with ModMed



The success of ModMed's functionalities in enhancing operational efficiencies has been pivotal. The shift towards a cohesive all-in-one system has enabled our practice to thrive, improve patient engagement and significantly enhance financial outcomes.

**David Lane**, Executive Director



Read this success story and more at:  
[modmed.com/middlesex-eye-physicians](https://modmed.com/middlesex-eye-physicians)

Founded in 1966, Middlesex Eye Physicians has grown to nine providers across four locations and offers comprehensive eye care, cataract surgery, glaucoma treatment, LASIK and optical services. Executive Director David Lane, joined during the practice's implementation of ModMed's suite to include EMA® EHR, ModMed® Practice Management (PM), ModMed Pay and Patient Collaboration. David's goals were to enhance patient engagement, improve workflow processes and cultivate confidence among staff in utilizing the products.

📈 Increased revenue by 12%

📦 Increased surgical case volume by 40%

📄 Decreased provider note finalization by 9 minutes

## Goals

- Implement an all-in-one workflow-based solution
- Optimize the system's features and capabilities
- Increase billing efficiency and collections
- Enhance patient engagement

## Results

- Streamlined workflows and automated processes
- Saved over 9 hours weekly in data entry
- Decreased days in Accounts Receivable by nine days
- Transformed patient communication with Klara

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