

Namdev Brothers

Inception : 2016

Company Size : 12 employees

Location : Madhya Pradesh

Products : Manufacturing and sharebroking

Partner Name : Smart Solutions



Tally has reduced the cost of manufacturing & my mental stress towards my business

Harsh Namdev
Owner, Namdev Brothers

How Tally helped Namdev Brothers overcome their business challenges

How and when did your journey with Tally start?

2018! When my friend gave me a Tally demo.

What exactly were you looking for in an accounting/ERP software?

A to Z digitalized our business.

How did Tally contribute in solving your business problems?

Manage my inventory & business accounts.

Which Tally feature do you use the most?

BoM, manufacturing journal and GST return.

How useful do you find the reports in Tally? How often do you refer to them?

Extremely useful. The reports we refer to the most are, cash flow & fund flow, p&l and balance sheet.

Which report has helped your business the most and how?

Cash flow to manage my cash transactions for business efficiency.

How much have you progressed over the years post the usage of Tally in terms of employment given, revenue etc?

I started my business with an investment of Rs 1 lakh and today my turnover is Rs 2+cr annually.

Have you ever reached out to Tally Support? How was the experience?

Rarely. But everytime I interacted with the support team, the experience was delightful.

Via partner resource: Smart Solutions

How was your first-ever interaction with the partner?

It was very nice and knowledgeable.

How did you find the demo?

It was a face-to-face demo and was quite insightful.

Do you interact with the partner for your queries often? How well does the partner help in resolving your tally-related issues?

When I purchased Tally initially, the partner would come to my office often to see and monitor our activities on Tally. Later, whenever the need would arise, we would contact our partner and they would provide immediate solutions.