



Murray Resources works with many of the leading companies in Houston, from Fortune 500 companies to dynamic small and medium-sized businesses.

Some of the industries we work with include banking, communications, energy services, environmental, financial services, food services, government, healthcare, insurance, legal, manufacturing, non-profit, oil and gas, retail, and utilities.

Read testimonials from some of the companies and job seekers who have shared their stories with us. You can also watch their videos.

Below are just a few case studies that are reflective of the type of work we do. [Click on one of the links below to learn more.](#)

## **National Thermal Supplies Distributor – Recruited: Financial Accounting Analyst**

### **Client Background**

This Houston-based company is one of the largest thermal distributors in the world and a long-time client of Murray Resources. The company has traditionally worked with Murray Resources to fill accounting/finance positions ranging from financial analysts to A/P managers and accounting managers.

### **Challenge**

The company contacted Murray Resources to begin a search for a financial accounting analyst to add to its team. Our client set the desired start date for the candidate, giving Murray Resources approximately six weeks to find a fit for the employer's exacting requirements of an IT-savvy person with strong accounting skills.

### **Approach**

After several weeks of extensive research to find the perfect match, Murray Resources presented two highly-qualified candidates. After interviewing both candidates, the client's preferred applicant pulled herself from consideration for personal reasons. While unavoidable, the situation was unfortunate and left Murray Resources with just three weeks to fill the position. The team continued to search their network and extensive database, intent on successfully identifying a strong match who fit the client's requirements – before the deadline.

### **Result**

Through a combination of extensive research and a strong understanding of the client's requirements, the Murray Resources' team was able to identify, present, and complete the search for the client's new financial accounting analyst – with several days to spare. Recognizing the candidate's strong IT and accounting skills, the client offered the candidate a 37% salary increase from their previous position. Likewise, the candidate valued the unique opportunity provided by the company and was excited to accept the new position. Murray Resources was able to work under pressure, on schedule, and within very specific parameters to successfully place a new hire who is now thriving at the company.