

# Thomas Eye Group scales and achieves significant growth with ModMed



ModMed's ease of implementation and consistent product design have enabled us to integrate new acquisitions within 90 days. The PM system, along with ModMed Pay, has been instrumental in accelerating patient payments, contributing to a profound impact on our financial performance.

Ben Seals, CEO



Read this success story and more at:  
[modmed.com/success-stories-opth](https://modmed.com/success-stories-opth)

Thomas Eye Group struggled with a fragile IT infrastructure, frequent breakdowns caused by extensive customization, and high maintenance costs, hindering growth objectives. They needed a reliable, standardized system to support their expansion plans and improve operational efficiency. After evaluating 17 systems, they chose ModMed for its team's transparency, commitment to product evolution and cloud-based architecture, which supports enterprise scaling effectively. Since switching, they've experienced remarkable success.

Ben Seals, CEO, shared their results:

@ Improved DSO, consistently staying around 17–18 days

↑ Reallocated 10 FTEs due to efficiencies gained

↓ Decreased patient AR by ~25%

## Goals

- Upgrade IT infrastructure for stability and scalability
- Standardize systems across multiple locations and providers
- Support significant practice growth in connection with acquisitions and de novo builds

## Results

- Cloud-based and sophisticated tech stack enabled enterprise scaling
- Reallocated 10 RCM FTEs while sustaining growth
- Grew from 28 providers in 8 locations to 58 providers across 21 locations

The statements and conclusions contained herein reflect the opinions of Ben Seals and not those of ModMed. ModMed makes no representations or warranties as to the accuracy of any such information. Results may vary depending on medical practice size, product usage and other variables.

©2025 Modernizing Medicine, Inc. All rights reserved. MM-OPH-12971a-0925