

## Case Study

# CyberGuard Advantage Accelerates Pentest Delivery and Improves Reporting Quality With PlexTrac

A leading cybersecurity consultancy streamlines reporting and delivers remediation-ready insights faster

## The Challenge

### Reporting Complexity Limited Delivery Speed and Reduced Testing Time

For CyberGuard Advantage, the most time-consuming portion of a penetration test wasn't the testing itself, it was the reporting. Consultants were losing valuable hours pulling evidence together, rewriting findings from scratch, and manually formatting documents across multiple tools and file types. As engagements grew more complex, the accumulated time spent on report production stretched delivery cycles and delayed client remediation efforts.

These inefficiencies not only slowed down turnaround but also limited how much time consultants could dedicate to actual testing. CyberGuard Advantage needed a centralized, repeatable approach that would increase consistency, reduce administrative burden, and accelerate how quickly customers could take action on validated findings.



### CyberGuard Advantage

is a Canadian cybersecurity consultancy specializing in offensive security services, PCI compliance, and security advisory. Known for its deep technical expertise and hands-on approach, the company supports organizations across North America in strengthening security posture, maturing processes, and navigating complex regulatory requirements.

### Business Type:

Cybersecurity Consultancy

### Headquarters:

Toronto, Ontario, Canada

## The Solution

### PlexTrac: A Unified Platform for Reporting, Collaboration, and Remediation Tracking

PlexTrac provided CyberGuard Advantage with a purpose-built platform that centralized reporting, standardized content, and streamlined evidence management. The team adopted PlexTrac as the core of its delivery workflow, enabling consistent formatting, cleaner findings, and a more collaborative process both internally and with clients.

PlexTrac founder Daniel DeCloss summarizes the platform's mission simply: "PlexTrac was designed to keep everyone focused on the right things. We help testers stay focused on testing and help teams stay focused on fixing."

CyberGuard Advantage now leverages PlexTrac for its curated findings library, evidence organization, automated tool imports, quality-assurance workflows, asset-based tracking, one-click publishing, ticketing integrations, and optional real-time finding review—each contributing to a faster, cleaner, and more transparent pentest reporting lifecycle.



**Faster Reporting**



**Streamlined Delivery**



**Increased Customer Value**



**Simplified retesting**

## The Results

### Faster Turnaround, Higher Quality Reporting, and More Effective Client Remediation

Implementing PlexTrac has transformed the way CyberGuard Advantage delivers penetration testing engagements. Reports that previously took days or weeks to assemble can now be produced in a fraction of the time, because much of the reporting begins while testing is still ongoing. This shift not only accelerates delivery but also ensures that consultants can spend more of the engagement on actual testing rather than administrative work—or as we like to say at PlexTrac, more time hacking and less time reporting.

As Ben Rediboim, Director of Offensive Security at CyberGuard Advantage, explains, "PlexTrac has become the backbone of how our offensive security team delivers and tracks value. It lets us move from 'here's your report' to an ongoing collaboration with our clients, where findings, remediation status, and retests all live in one place. That tight feedback loop means less time wrangling documents and more time actually reducing risk."

The quality of CyberGuard Advantage's reporting has also improved substantially. Findings are more consistent across consultants, evidence is clearer and better organized, and remediation guidance is delivered in a concise and actionable format. Clients benefit from easier-to-understand reports that reduce back-and-forth clarification and make it simpler to begin addressing vulnerabilities.

Customers also benefit from the Client Portal, which enables them to review findings in real time. Validated issues appear in the workspace as CyberGuard Advantage discovers them, enabling remediation to begin before the engagement concludes. This shift-left approach shortens the overall vulnerability lifecycle and gives clients a head start on reducing risk long before the final report is published.

PlexTrac's retesting model further enhances CyberGuard Advantage's service delivery by providing clear evidence of what was fixed, what remains open, and how the environment has changed over time. Combined with integrations into ticketing tools like Jira and ServiceNow, remediation workflows flow more smoothly, and clients gain full visibility into progress from start to finish.

Overall, PlexTrac allows CyberGuard Advantage to deliver faster, cleaner, and more actionable pentest reporting—strengthening customer outcomes while enabling the consultancy to operate more efficiently and scale its services with confidence.

To see how CyberGuard Advantage and other leading cybersecurity firms streamline reporting and accelerate remediation with PlexTrac, [\*request a personalized demo.\*](#)

PlexTrac is the leading AI-powered platform for pentest reporting and threat exposure management, trusted by Fortune 500 companies and top security providers including Expedia, Mandiant, Deloitte, and KPMG. Built to help cybersecurity teams continuously manage and reduce threat exposure, PlexTrac centralizes security data, streamlines reporting, prioritizes risk, and automates remediation workflows—empowering teams to drive measurable risk reduction.

Discover how PlexTrac can revolutionize your security operations at:

[\*\*www.plextrac.com\*\*](http://www.plextrac.com)