



Proven Staffing Solutions, Successful Partnerships

Our partnership is mutual, Staff Management | SMX is also looking to drive improvement and lower operating costs. They bring ideas to the table—we have to get better each year and our partnership makes us better.

Value Stream Manager
Cleveland, TN

Major Food & Confection Company
500 SM | SMX Associates at Peak
175+ Pack Configurations
\$2M+ Savings Over 5 Years

Major Food & Confection Company manages change and stays competitive with our partnership

How does Staff Management | SMX's model benefit your operation?

"I think because Staff Management | SMX is in so many different industries, with such diversity of experience, handling change within our organization has not been an issue because they deal with change constantly and are so good at it."

"If we create the pull, even if it is a short-term directional change, their organization has the scope and depth of experience in the industry to bring the right resources to bear. We work together from a quarterly plan to define where we are going versus being reactive. They apply lean methodology to effectively drive change and their leaders recognize that the only constant is change—they adapt quickly and are proactive in driving change."

"Staff Management | SMX is instrumental and involved in anything happening in our operation. For instance, if we are adding new production lines or increasing the production on existing lines we involve the Staff Management | SMX leadership in project planning to bring the project to fruition. They are treated as part of our operation not as an outside contractor."

"Mutuality is one of our core principles—something we live. Staff Management | SMX partners with us on potential ways to improve our production rates, reduce our labor usage—for instance to use four associates on a line instead of five—and to reduce our costs long-term. While this may seem counter intuitive for Staff Management | SMX, it strengthens our partnership."