

Case Studies

Houston Staffing and Recruiting Case Studies

Murray Resources works with many of the leading companies in Houston, from Fortune 500 companies to dynamic small and medium-sized businesses.

Some of the industries we work with include banking, communications, energy services, environmental, financial services, food services, government, healthcare, insurance, legal, manufacturing, non-profit, oil and gas, retail, and utilities.

Read testimonials from some of the companies and job seekers who have shared their stories with us. You can also watch their videos.

Below are just a few case studies that are reflective of the type of work we do. [Click on one of the links below to learn more.](#)

National Wireless Mobility Company – Recruited: Technical Reps

Houston-based Petroleum Provider – Recruited: Engineers, HSE Managers, Admin, CS Reps

Publicly Traded Oil and Natural Gas Shipping Company – Recruited: Executive Assistant

Australian-based Chemical Manufacturer – Recruited: CEO

Global Supplier of Pipe Systems – Recruited: Chemical and Maintenance Engineers

Disaster Relief Government Contractor – Recruited: Disaster Recovery Professionals and Staff

Publicly Traded Offshore Drilling Contractor – Recruited: Logistics, Training, Marketing

Global Market Leader in Natural Gas Compression – Recruited: 30+ Roles Including Accounting, Engineering, Admin

Houston-based Non-Profit – Recruited: Staff at Levels of Organization

Global Software Services Firm – Recruited: Executive Assistant

Recreational Consumer Products Company – Recruited: Outside Salesperson

National Thermal Supplies Distributor – Recruited: Financial Accounting Analyst

Global Food Processing Market Leader – Recruited: Sales

Energy Financing Company – Recruited: 32 Sales Associates

Family-Owned Construction Company – Recruited: Accountant

Independent Energy Consulting Firm – Recruited: Business/Financial Analyst

International Equipment Manufacturer – Recruited: Regional Sales Manager + Sales Team

Texas-based Engineering Services Company – Recruited: Lab Technicians

National Wireless Mobility Company – Recruited: Technical Reps

Client Background

Founded in 2001, this New Jersey-based telecommunications company provides mobile and wireless solutions to Fortune 500 organizations. The company's rapid growth and national reach requires rapid recruitment of experienced talent in new markets, often within 24 hours.

Challenge

Our client company was awarded a contract that involved transitioning a large, Houston-based organization's employees to a new phone carrier. The project demanded a roster of technical representatives that could help ensure a smooth transition for each employee. With limited contacts in the Houston market and a challenging 24 hour deadline, the client contacted us to help them identify, recruit, and onboard new reps.

Approach

With 24 hours with which to work, the Murray Resources team got to work identifying reps with the experience and technical ability to successfully execute the transition. Through our extensive candidate database the team identified appropriate candidates for the role and started interviewing, with a focus on specific technical skill-sets. It was also important that each rep possess the communication skills and customer service experience necessary to thrive in the role.

Result

With a database of over 8,000 candidates built over 30 years, in a matter of hours Murray Resources was able to identify five candidates who fit our client's requirements. Our client hired four reps immediately and the project was able to begin on time, fully-staffed. Over the following three months the project scope increased and the client continued to add to their staff, for a total of eleven hires. The client hired 90% of the candidates presented by Murray Resources and to date the team has 100% retention.