



Murray Resources works with many of the leading companies in Houston, from Fortune 500 companies to dynamic small and medium-sized businesses.

Some of the industries we work with include banking, communications, energy services, environmental, financial services, food services, government, healthcare, insurance, legal, manufacturing, non-profit, oil and gas, retail, and utilities.

Read testimonials from some of the companies and job seekers who have shared their stories with us. You can also watch their videos.

Below are just a few case studies that are reflective of the type of work we do. **Click on one of the links below to learn more.**

Publicly Traded Oil and Natural Gas Shipping Company – Recruited: Executive Assistant

Client Background

Founded in 1968, this well-known oil and natural gas shipping company has become one of the largest publicly-traded energy partnerships in the United States, with a large network of shipping pipelines, processing plants, and other assets. This corporation has seen significant growth in recent years, with a corresponding increase in the need to identify, recruit, and retain top talent.

Challenge

Until 1995, this corporation had maintained a long-standing partnership with another recruiting firm. However, when that firm was unable to provide a candidate who met the specific requirements for a top-level executive assistant position, the corporation placed a call to Murray Resources. The candidate would need to fit the specific background, skills, and culture requirements of the company and would need to be hired as soon as possible.

Approach

Murray Resources believes that placing a candidate is more than just having the right employment history or references. Murray Resources' candidate assessment process ensures that candidates not only have the needed experience, but also the appropriate personality fit for the organization. In this case, Murray Resources learned about the specific recruiting needs of the corporation, as well as the client's company culture, in order to present the candidates most likely to be successful in meeting the client's needs. Murray Resources' recruiting specialists then consulted their extensive database of qualified applicants, and promptly filled the open position.

Result

Through a tailored approach to recruiting solutions, Murray Resources was able to place a candidate at the client company who thrived in the position. The following year, Murray Resources was filling 50 – 60% of the open positions at the client company, and two years later, all calls for any open positions were made to Murray Resources. By gaining a clear understanding of the specific employment needs of both parties, as well as the unique culture of the client company, Murray Resources was able to meet the goals of both client and candidate.