

Aqua Security: Data-Driven Security Optimization with Maximum ROI



The key success factor was Reclaim's ability to automatically analyze Aqua Security's environment and deliver tailored security policies that strengthened protection across email, endpoint, OS, and identity—while maintaining full business continuity and maximizing ROI from existing tools.

INDUSTRY
Cyber Security

EMPLOYEES
+500

HEADQUARTER
Boston, MA

85% Less

Exposure to phishing attacks

80% Less

Time spent on configuration management

63% More

ROI through optimization of existing security stack

Executive Summary

Aqua Security, a leading cybersecurity company specializing in cloud-native security solutions, sought to enhance their internal security posture by optimizing existing investments.

By partnering with Reclaim Security, Aqua achieved an 85% improvement in protection against phishing and other threats within weeks, gained comprehensive visibility across their email, endpoint, operating system, and identity infrastructures, and reduced time spent on security configuration management by 80%—all with zero business disruption.

Key Results

85% improvement

in protection against phishing and other threats within weeks

80% reduction

in time spent on security configuration management

63% increase

in existing security tools ROI through optimization

100% business continuity

maintained throughout implementation

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At Aqua, we constantly push to set the highest security standards, both for our customers and internally. Reclaim Security helped us take our defenses to the next level by optimizing our existing tools while ensuring zero impact on our business operations. Their data-driven approach aligned perfectly with our security philosophy, allowing us to maximize the ROI from our existing investments while freeing our team to focus on innovation and other strategic initiatives

Moshe Weis, Chief Information Security Officer, Aqua Security

The Opportunity: Maximizing Security Efficiency

As a cybersecurity provider, Aqua Security continuously seeks to refine their internal security operations:

- **Investment Optimization:** Extracting maximum value from existing security investments.
- **Operational Efficiency:** Reducing time spent on configuration management.
- **Threat Protection:** Enhancing defense without productivity impacts.
- **Data-Driven Security:** Implementing quantifiable metrics to evaluate effectiveness and ROI.

The Solution: Business-Aware Security Optimization

Reclaim Security's approach addressed Aqua's specific operational needs:

Rapid Initial Assessment

- Seamless API integration with Aqua's security stack.
- Comprehensive visibility into potential optimizations.
- Dashboard highlighting improvement opportunities with ROI measurements.

Intelligent Policy Optimization

- Analysis based on actual behaviors and smart predictions.
- Creation of tailored security configurations with zero business disruption.
- Focus on optimizing existing investments rather than requiring new tools.

Efficient Implementation

- Optimized configurations with minimal time investment.
- Gradual deployment with built-in guardrails.
- Continuous measurement of improvements and time savings.

Spotlight: Mitigating Phishing and Spam Threats

Reclaim Security's approach delivered an 85% reduction in phishing and spam emails:

1. **Analyzed actual email traffic patterns** and user behaviors.
2. **Identified optimization opportunities** within Exchange Online Protection and Microsoft Defender for Office
3. **Implemented tailored policies** based on Aqua's specific communication needs
4. **Deployed changes gradually** with continuous monitoring to ensure uninterrupted business communications
5. **Build a continuously adaptive security posture** that evolves with the threat landscape.

This improvement was achieved by optimizing existing tools, demonstrating significant ROI without additional investments.

Ongoing Protection

Reclaim Security continues to provide:

- **Continuous threat monitoring** with quantifiable protection metrics.
- **Actionable optimization recommendations** prioritized by ROI.
- **Automated security drift detection** when configurations deviate from optimal states.
- **Business impact analysis** for all security actions.

This partnership ensures Aqua's security program remains optimized, measurable, and aligned with business objectives.

Key Takeaways for Security Leaders

Aqua Security's experience demonstrates that organizations can:

1. **Maximize existing security investments** through data-driven optimization.
2. **Dramatically reduce time** spent on security configuration management.
3. **Eliminate threat exposure** without disrupting business productivity.
4. **Implement security improvements** with zero operational impact.
5. **Communicate security value** effectively to organizational stakeholders.

About Aqua Security

Aqua Security is a leading cybersecurity company specializing in cloud-native security solutions. Their platform provides comprehensive protection for applications, infrastructure, and data across cloud and container environments.

About Reclaim Security

Reclaim Security helps security teams implement and maintain optimal security configurations across their technology stack. We provide automated tools that identify exposures, recommend tailored fixes, and continuously adapt security controls to evolving threats while preserving business operations.

Talk to us

 [reclaim.security](mailto:sales@reclaim.security)

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