

“ The white glove approach, agility, and flexibility of the team helped us to tap opportunities in the ever-changing business environment. ”

Director of Customer and Partner
Services

A Leading Global IT and Networking
Organization

MY PROBLEM

We were looking to increase Security Software Annuity Operations efficiency —specifically with identifying renewal opportunities.

SIMPLY SOLVED

Our partnership with Trianz allowed our global sales force to adopt new, more efficient processes that significantly improved productivity, garnered stakeholder satisfaction and increased renewals of annuities.

