Scaling Smarter: How QCS Serves Up Member Value with SAP Business One

Before: Challenges and opportunities

- Legacy system lacked scalability and automation
- Inefficient, manual billing processes affecting member service
- Limited data visibility and difficulty supporting rapid growth
- Heavy administrative workload restricting team productivity

Why SAP Business One and ECS

- SAP Business One provided a robust, scalable ERP tailored to QCS's cooperative model
- Automated billing processes, enabling faster invoicing and improved cash flow
- ECS offered deep understanding of QCS's business needs and hands-on implementation support
- Flexibility to integrate with Boyum tools and adapt workflows for continuous improvement.

After: Value-driven results

- Enabled rapid post-merger integration of 3 entities, 700+ members, and 200 suppliers
- Freed up staff time to focus on onboarding, strategic tasks, and value-added activities
- Strengthened supplier relationships through timely payments and issue resolution
- Nearly doubled business volume while maintaining lean operations
- Enhanced decision-making through better analytics and member insights

> "SAP Business One has enabled us to grow dramatically, serve our members more effectively, and operate more efficiently. ECS has been **a true partner** in our transformation and continues to help us unlock new value."

Ken Klug – CEO, QCS Purchasing, LLC

175% ROI
in one year from billing automation project

80%
of manual billing processes automated

Featured Partner

ECS

QCS Purchasing LLC	Industry	Products and services	Employees	Featured solutions
Lisle, Illinois, US	Consumer Products – Food and Beverage Manufacturing	Purchasing cooperative services for packaging, ingredients, logistics, and operations	Approximate 30+ employees	SAP Business One BOYUM add-on tools
https://www.qcspurchasing.com/				