



From growth challenges to operational excellence: Uniseal's success with SAP Business One

Before: Challenges and opportunities

- Limited control over financial and operational processes
- Lack of real-time visibility into inventory and supply chain
- Growing complexity in regulatory compliance requirements
- Outdated ERP system unable to support business expansion
- Need for a scalable solution to sustain double-digit annual growth

Why SAP Business One and ApiData

- SAP Business One offers advanced financial and operational control
- Provides full traceability and compliance with Mexican health regulations
- Scalable system that grows with the business
- API Data provides proactive support and ensures compliance with fiscal and regulatory changes

After: Value-driven results

- Improved financial reporting and administrative processes
- Enhanced inventory management with real-time tracking
- Increased efficiency in compliance with government regulations, e.g. NOM-241 for quality management
- Strengthened decision-making with more accurate data
- Greater confidence and security in system reliability for users

"With SAP Business One, we have full control of our operations and compliance. This system has not only optimized our processes but also positioned us at the same level as major companies. Our future is promising with SAP."

Juan José Ulloa, Director Comercial, American Healthcare Products S.A. de C.V.



annual growth rate

Featured Partner

