

Case Study

SciTech Arabia Reaped Rich Benefits with the Secure Microsoft Cloud Platform for Communications

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About the Client

Location: Qatar

Industry: Life Sciences

SciTech Arabia is a leading supplier of medical and laboratory equipment and related services in Qatar. The company has grown rapidly over the last four decades and has a market share of over 25% and turnover of over \$50 million. Its client list consists of leading healthcare and diagnostics centers in Qatar. In recent years, it has expanded into Saudi Arabia, UAE, Bahrain and Kuwait.



Background

- Utilized Google for its web hosting, exchange, and mail services
- Faced serious challenges in terms of a secure and controlled environment for intranet and extranet
- Needed a more secure cloud platform following email hacks
- Wanted secure mobile communications and disaster recovery for sensitive ERP and financial data

Solution

- Moved from its Google platform to the Microsoft cloud by adopting Office 365, Enterprise Mobility Suite and Azure for disaster recovery
- Yammer enabled to provide employees an internal social media platform, while the company uses SharePoint to optimize online workflows for its services department

Benefits

- Improved email security that stops hacks
- Secure backup and disaster recovery for financial ERP data
- Scalable options help keep costs under control
- Plans to move production environment to the cloud

"I am at peace now; having moved our business communications environment to a Microsoft platform. We are in safe hands. Microsoft will handle our data security with the most advanced features."

-Dr Hassan MP Kunhi, Managing Director, SciTech Arabia. Co.Wll







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