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## Silobreaker helps MGA keep Enterprises Cyber Resilient

US-based MGA sifts through the noise with prioritised threat intelligence from Silobreaker to deliver relevant vulnerability information to clients that facilitates more precise underwriting.

### The Challenge

When a local government organisation's cyber insurance policy wasn't renewed by their current provider, they came to the MGA for a more in-depth review of their risk profile. Their previous provider had identified a vulnerability in one of their firewalls using a third-party scan and decided it could no longer insure them.

The local government organisation needed a cyber expert who could help them resolve the vulnerability, contextualise and understand their risk profile and deliver a tailored solution to help them manage the risk effectively moving forwards.

As a result, they turned to the cyber risk experts. By connecting insurance coverage, proactive threat analysis and vulnerability prioritisation, they were able to provide a collaborative plan to strengthen the organisation's cyber hygiene.



CUSTOMER

**Cyber Risk Company**

SOLUTION USERS

**Middle-to-large  
market enterprises**

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## The Solution

The MGA focused on prioritised threat intelligence to improve their clients' security posture. Threat intelligence is crucial for identifying vulnerabilities, threats and trends. But sifting through vast amounts of threat data to find the most relevant insights is both technically challenging and time-consuming.

Finding the most relevant threats to an organisation is also a challenge, as it requires scrutinising a vast threat landscape to pinpoint trends specific to the organisation's industry, their unique risk profile, controls and more.

They partnered with Silobreaker to analyse internal and external data points, including context from ongoing cyber, strategic and geopolitical threats. Silobreaker's curated collection of open-source and dark web data, offered crucial insights to understand how vulnerabilities affecting the client and their industry may be exploited by malicious actors.

Using threat data discovered with Silobreaker, security experts were able to determine that the client's vulnerability was not as impactful as their previous insurance provider believed. Consequently, the MGA was able to offer this client a solution for transferring their cyber risk.

## The Results

With Silobreaker, the MGA was able to:



**Help their client remediate the vulnerability, offering tailored recommendations to enable them to qualify for enhanced coverage beyond their original policy**

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**According to the MGA: Silobreaker's daily cyber digests provide timely, relevant incident and vulnerability information to clients that facilitates more precise underwriting.**

## About Silobreaker

Silobreaker is a SaaS platform that enables threat intelligence teams to produce high-quality and relevant intelligence at a faster pace. It brings all the steps of the intelligence cycle together in one place to cover cyber, physical and geopolitical PIRs and automates all the manual work, so your analysts can focus on finding and prioritising threats faster and producing higher quality intelligence. All of this empowers your stakeholders to make better-informed, intelligence-led decisions to reduce risk and protect revenue.

Learn more at [www.silobreaker.com](https://www.silobreaker.com)