

+ + + + +

+ + + + +

# A US-based Insurance Firm Utilised Silobreaker to Protect Clients from Cyber Attacks

 The Insurance Firm expanded its intelligence reach with Silobreaker's Intelligence Hub to monitor its clients' cyber health
and help protect against cyber-attack campaigns.

## **The Challenge**

A mid-size US-based Insurance Firm experienced challenges with resources, workflow organisation and accurate cyber health assessments for its vast portfolio of clients. This stemmed from the small number of consultants tasked with overseeing not only the Firm's clients but also each client's respective number of systems.

The sheer breadth of this risk surface made it impossible to manually monitor all of their assets' vulnerabilities and track every cyber-attack campaign affecting each client. This resulted in less accurate and delayed decision-making. It also caused oversights and compromises, resulting in insurance pay-outs.

The Insurance Firm needed to develop and expand the reach of its intelligence programme to ensure clients maintained adequate levels of cyber health. It also wanted to ensure that clients were made aware of potential system vulnerabilities and threats.



CUSTOMER

**US-based Insurance Firm** 

COMPANY SIZE

100+ employees

### SOLUTION USERS

Managed Security Service Providers, Consultants

INDUSTRY



# **The Solution**

The Firm's consultants implemented Silobreaker's Intelligence Hub to better organise and aggregate their cyber threat intelligence workflow into a unified platform.

This enables the consultants to unlock relevant content from millions of open and dark web sources to create insights into vulnerabilities and threats that would otherwise remain undetected.

Using dashboards and visualisations the consultants can assess their clients' cyber health and monitor for vulnerabilities, at unprecedented speed, to help protect against cyber-attack campaigns.

Silobreaker also enables the automated delivery of tailored intelligence reports and email alerts. These can be issued using replicable and customisable templates, directing recipients to the primary source of uncovered intelligence, created at one click, without the need for analyst input beyond set up.

## **The Results**

With Silobreaker, the Insurance Firm was able to:



Widen the breadth of monitored vulnerabilities based on each client's tech stack



Drive faster workflows by automating rote manual labour required of its consultants



Assess its clients' cyber health with unprecedented speed



Empower confident decision-making, significantly reducing the amount of insurance pay-outs

+ + +

Equipped with these capabilities, the Insurance Firm established a method to manage customised intelligence programmes tailored to each of its clients. This helped pre-empt the risk of cyber-attack campaigns, and substantially decreased the number of insurance cases during its first year using Silobreaker.

#### **About Silobreaker**

Silobreaker enables organisations to make confident intelligence-led decisions that reduce risk, by providing insights that no other solution can match, at unprecedented speed. Silobreaker aggregates a vast, unique selection of data from millions of open and dark web sources, and unlocks relevant intelligence with context, across cyber, physical and geopolitics. This allows analysts to identify undetected threats and incidents early and deliver real-time reports at one click, so decision-makers can make accurate decisions to mitigate risks.