



Health Service Provider Streamlined Vendor Management with SimplifyVMS

A prominent health service provider in the U.S. sought a Vendor Management System (VMS) to enhance visibility and standardize processes for their contingent labor management program.

SimplifyVMS was chosen to address these challenges and optimize their vendor management practices.

Challenges in Vendor Management

The client's HR and procurement teams faced several challenges in managing their contingent workforce:

- **Decentralized Processes:** There was no centralized process to manage the contingent workforce, causing significant burdens during onboarding and offboarding.
- **Supplier Pricing Opacity:** The client lacked visibility into their talent suppliers' pricing and markups, leading to higher costs and reduced return on investment.
- **Absence of a VMS:** Without an existing vendor management system, it became difficult to manage compliance, monitor vendor performance, and control SOW spendings.

Selection of SimplifyVMS

The health service provider selected SimplifyVMS through a competitive RFP bid process and upon recommendation by their MSP partner.

Key factors influencing their decision included:

- **Ease of Use:** Simplify's intuitive UI convinced the client that vendor management systems aren't as complicated as people think and one doesn't need immense technical knowledge to navigate smoothly.
- **The Next-Gen VMS:** This organization was looking for an advanced VMS to future-proof their vendor management. SimplifyVMS built on the latest tech stack ticked all the boxes starting from base performance to customization catering to specific requirements.

Implementation Process

- The implementation of SimplifyVMS involved several critical steps:
- **Centralization of Processes:** SimplifyVMS centralized the management processes and data streams into one channel, providing executive stakeholders with control and visibility into the talent acquisition process.
- **Integration with Existing Systems:** A seamless integration with the client's workforce time and attendance system was established, including the direct transfer of data such as different earning codes.

Key Features of SimplifyVMS

The health service provider utilized several key features of SimplifyVMS to address their specific needs in vendor management:

- **Comprehensive Data Access:** SimplifyVMS provided access to extensive workforce statistical data, metrics, and financial reporting.
- **Real-time Visibility:** The client gained real-time access to status and approvals related to their contingent workforce.
- **Compliance Management:** The system ensured that non-employees were compliant with organizational policies and government regulations.
- **Automation:** Automation of onboarding and offboarding processes reduced manual tasks, enhancing overall efficiency.



Benefits Achieved

The health service provider experienced numerous benefits after implementing SimplifyVMS:

- **Improved Visibility:** For the first time, the client had full visibility and compliance insight into their entire contingent workforce.
- **Process Standardization:** Standardizing and automating onboarding and offboarding processes significantly reduced security and compliance risks. Cost Savings: Elimination of multiple manual processes reduced paperwork and enhanced time-to-fill speed.

Future Plans and Expansion

Looking ahead, the health service provider plans to further leverage SimplifyVMS by:

- **Expanding Services Procurement:** Implementing a services procurement solution within the VMS to manage services covered by statement of work (SOW) agreements.
- **Continuous Improvement:** Exploring additional features and enhancements to maximize the benefits of the SimplifyVMS platform.



Results

The health service provider successfully achieved its key objectives by onboarding SimplifyVMS:

- **Visibility and Compliance:** Ensured comprehensive visibility and compliance across the contingent workforce.
- **Efficiency Gains:** Significantly reduced manual processes and enhanced overall efficiency.
- **Strategic Planning:** Provided executive stakeholders with the tools and data necessary for strategic decision-making.

Final Thoughts

SimplifyVMS has proven to be a valuable partner for the health service provider, transforming their vendor management processes and delivering significant improvements in visibility, efficiency, and compliance. The client's success with SimplifyVMS sets a strong foundation for future growth and continued optimization of their contingent labor management program.

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