

Otokar

SHAPING THE FUTURE OF THE SUPPLY CHAIN, TOGETHER



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OTOKAR DRIVES MORE INNOVATIVE
PLANNING WITH SLIMSTOCK'S
SUPPLY CHAIN PLANNING
PLATFORM



Results & Company profile

- Enhances visibility and efficiency
- Reduces manual work significantly
- Optimises inventory performance

Website:

https://www.otokar.com.tr/

Country

Europe, Turkey, Venezuela

Industry

Spare Parts

Sector

Automotive



"Thanks to Slim4, we can now monitor all our planning and inventory management processes from a single dashboard and make truly data-driven decisions."

Nur Tunç

Leader of Spare Parts Marketing and Sales | Nur Tunç

Otokar, one of Turkey's leading automotive and defence companies, decided to modernise its supply chain operations to reduce manual work, resulting in enhanced visibility and efficiency.



Part of Koç Holding, Otokar manufactures commercial and military vehicles, exporting widely across Europe and the Middle East. With a company committed to modernising every aspect of its business, Otokar recognised a need for improving its spare parts division.

When Nur Tunç took over as Leader of Spare Parts Marketing and Sales, one issue became immediately clear: the team was spending far too much time on manual tasks in spreadsheets.

"Colleagues were investing hours in pulling and linking data, instead of focusing on business development and improvement," explains Nur. "We needed a smarter, more analytical tool to support planning and help us achieve KPIs around inventory management and availability."

Slimstock is the perfect solution

To modernise its approach, Otokar implemented Slimstock's supply chain planning platform. With a robust system in hand, the company fully integrated the solution with Otokar's SAP Hana ERP system.

"Every morning, my team starts by checking Slimstock's solution before even opening SAP," says Nur. "The dashboards act as our flight gate, showing us exactly where we stand in terms of availability, stock value, and performance, therefore now we can monitor all our planning and inventory management processes from a single dashboard and make truly data-driven decisions."

Despite the complexity of integration, Otokar's IT experts and Slimstock's consultants worked closely together to ensure success. "It wasn't easy, but thanks to the Slimstock team's expertise and our commitment, we made it work," Nur adds.

Shifting focus from availability to inventory optimisation

Otokar's initial objective was to improve availability and fulfilment rates. However, insights from Slimstock's platform revealed a different story.

"We realised our availability was actually in a good state," recalls Nur. "The real issue was excess and slow-moving inventory. Now, our priority is to reduce stock that sits for too long and to



increase turnover."

Building a culture of planning excellence

The planning team adapted quickly to Slim4, thanks to their strong engineering background. But Nur highlights that the tool's value extends far beyond planning: "Our next step is to involve purchasing, logistics, and sales teams more deeply, so Slimstock's solution becomes part of everyone's daily routine."

Looking ahead

For Otokar, Slimstock's solution is more than just a planning tool, it's a long-term strategic platform. The vision is to expand its use across subsidiaries and international warehouses, including those in France and Italy, and eventually bring dealers and affiliates into the same transparent, data-driven planning process.

"This project is a first for both Otokar and Koç Holding," says Nur. "We want to demonstrate real, measurable improvements within six months and build a model that others can follow. With Slimstock's support, I believe we can achieve this."

Ready to optimise your inventory like Otokar and eliminate time-consuming manual work? Discover how Slimstock's inventory management software can transform your supply chain.



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