



## Case Study

# Game-changing contract management with seamless Outlook integration

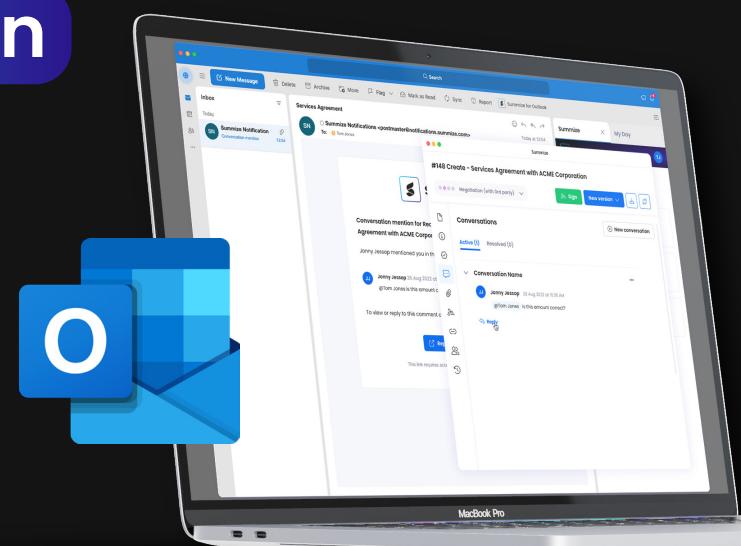
Company  
**Ellipses Pharma**

Industry  
**Biotechnology**

Location  
**London**

Size  
**SME**

**ELL:PSSES**  
PHARMA



## Objective

Ellipses Pharma is a global drug development company headquartered in London, focused on accelerating the development of cancer treatments.

Ellipses was seeking Contract Lifecycle Management software (CLM) with a specific focus on finding an advanced repository and contract review platform. The team's ambition for an advanced repository came about when first searching for a CLM solution.

Previously, the business was using a separate system for storing its agreements, and email for requesting and reviewing new agreements. When the team started investigating CLMs they began to understand the two could be combined.

Ellipses discovered Summize while investigating some of the bigger players in the CLM market. The business felt Summize could be a great fit because of its experience with smaller companies, with less (at the time) complex systems.

Ellipses was also looking for software that would work as a digital front door to assist its sole counsel in managing the workflows for the business. The idea of streamlining delegation and workflows and minimising outside-of-app communications was exactly what Ellipses was looking for.



*Summize is a great tool, and the Microsoft Outlook integration has been a game-changer.*

**Sarah Jackson, General Counsel**

# Key Outcomes

'One central source of truth' for all contracts and agreements

The ability to make amendments within one platform has been a 'game-changer'

The wider business uses Summize within Outlook & Microsoft teams for contract creation



*One of the biggest things we like about Summize is that they listen to what customers want next and then fold it into a development plan.*

**Sarah Jackson, General Counsel**

## Solution

All contracts and agreements now go through Summize. Ellipses uses both the initially required functionality of a central repository, while benefiting from Summize's contract review capabilities in Word. The contract request and creation functionality within Microsoft Outlook and Teams has revolutionised the workflow for the sole counsel, who no longer needs to create every contract on an Ellipses template.

The legal team has also welcomed AI into the workflows. By utilising the AI review capabilities, the team has accelerated the overall review process and reduced time-consuming tasks.

A game-changing improvement for Ellipses has been housing all comments and amends in one central place. No longer does the team need to worry about multiple versions of the same document and comments in various places, and instead, the full business now has one source of truth and full visibility of the amends process. The strain is taken away from the legal team, as all users can access and manage contracts at all stages with Summize.

## The Outcome

The Summize CLM has created a knowledge base for the team to understand more about contracts than they may have known previously. The team uses conversations and tasks for its internal approval process to ensure everything is stored together and there is a searchable history.

Summize has also collaborated with Ellipses around training. The business has taken Summize's usual implementation and training material and created internal champions to share knowledge.



*The Summize support has been excellent, and Summize are often willing to provide remote training which has been great for us.*

**Sarah Jackson, General Counsel**



**Summize**

**Summize.com**