

## CASE STUDY



# FRONTIER NETWORKING CHOOSES SUREedge® DISASTER RECOVERY TO ENSURE CLIENT'S DATA SECURITY

**Frontier Networking Leverages the SUREedge Management Interface to Keep Their Client's Systems Running While Protecting Them in Case of Disasters**

## BUSINESS CHALLENGE

Frontier Networking's challenge is keeping up with and providing the best solutions to improve their client's cloud and network infrastructure. Their client base has diverse IT infrastructure environments, so they needed a solution for migration and disaster recovery that was hardware and software agnostic. Their other concern was handling their client's need to transition some workloads to a cloud platform to handle growing infrastructure demands. Mostly their clients needed the capability to keep all of their critical systems and applications running at peak efficiency through daily troubleshooting, long-range planning, and scheduled maintenance.

## BACKGROUND

Frontier Networking is a leader in Network Consulting, based in Walnut Creek California; it has over twenty years of network consulting experience. Frontier Networking provides small and medium-sized businesses throughout California with a full array of expert and reliable IT and network consulting services.



*With the deployment of SUREedge DR at our customers' sites, we have been able to garner a tremendous amount of confidence from our customers," said Gary Cooper, Consulting Partner, Frontier Networking. Gary was impressed with the feature of Instant Disaster Recovery, and concluded, "It has given me an assurance of data availability at all times. Also, with the replication to the cloud and secure availability for a recovery in the cloud, I consistently saw a significant amount of confidence in my clients when it came to data security. Over time, the product has considerably matured and provided compelling value to our customers."*

## THE SOLUTION

Gary Cooper was looking for both a cloud based and on-premise DR solution that would improve security and efficiently leverage the existing network infrastructure while keeping his clients up and running in any disaster scenario. That's when Gary reached out to Sureline Systems to find out about their SUREedge Cloud Migration and DR solutions. Because SUREedge is flexible and modular, Gary was able to accommodate each customer's IT infrastructure. SUREedge protects mission-critical applications, running on both physical and virtual servers. Also, it provides the freedom to use any vendor's Cloud or a remote site as the DR target. With the included DR Planner they capture the steps involved to bring up the DR site for test and failover. The DR plan can be executed automatically, or with a single mouse click, for a fast and reliable failover. The DR plan can also be run in "test mode" to ensure confidence without actually switching operations over to the DR site.

## RESULT

By working with Sureline Systems, and the SUREedge DR solution, Gary gained his customers' confidence. Gary is able to remotely manage the DR solution at each client's site to ensure they are protected at all times.

## ABOUT SURELINE SYSTEMS

Sureline offers a secure, flexible and efficient enterprise-class applications mobility solution for cloud migration and disaster recovery that is hardware, hypervisor and cloud agnostic. SUREedge technology automates transformations and recovery for any virtual, cloud, physical, or containerized application and server, delivering application mobility at the push of a button.

## HIGHLIGHTS

- SUREedge DR delivers security and gains end user trust
- SUREedge provides remote DR and failback
- SUREedge is hardware and software agnostic

