

CASE STUDY

BVNK Supports Stablecoin Payments with Talos's Trading Technology and Connectivity

BVNK





Introduction

BVNK, a London-based leader in payments innovation, has enhanced its stablecoin liquidity operations by leveraging Talos's advanced trading technology and extensive partner network. This collaboration has added new liquidity providers at significantly reduced integration times, resulting in a nearly two-fold increase in trading volumes – all in support of BVNK's mission to integrate stablecoins alongside traditional payment systems.

The Company

BVNK, headquartered in London, is revolutionizing payments by providing access to fiat and stablecoin infrastructure in a single API platform. The company primarily serves fintechs and global businesses, positioning stablecoins to become a core payment alongside traditional systems like cards, SEPA, ACH, or SWIFT. Through a suite of APIs, BVNK enables businesses to send and receive stablecoin payments, convert between fiat and stablecoins, and embed crypto payment capabilities into their platforms.

Founded by Jesse Hemson-Struthers and Donald Jackson, who had previously established a retail crypto exchange, BVNK understands the unique challenges of operating across banks and blockchains. The company, which processes close to \$6 billion in annualized payments, raised \$40 million in Series A funding backed by Tiger Global and employs around 270 staff globally.



The Challenge

As demand for BVNK's innovative payment solutions surged, the need for deep liquidity and securing the best pricing from top-tier market makers and liquidity providers became crucial. BVNK's Trading and Technology teams faced the challenge of establishing robust technical integrations with these liquidity providers to execute customer trades efficiently and in an automated manner.

The Solution

BVNK turned to Talos for its high-performance trading technology and extensive partner network to enhance their stablecoin liquidity operations. The Talos trading platform provided BVNK with the tools to reach a broader universe of liquidity sources, aggregate pricing data from those sources, and manage risk in a unified environment.



For illustrative purposes



The Result

The collaboration with Talos enabled BVNK to significantly reduce the time and technical resources allocated to establishing connections with new market makers and liquidity providers. This allowed BVNK to focus more on its core mission—building a world-class platform that bridges financial worlds and accelerates the global movement of money.

This increase in operational efficiency has been pivotal in BVNK's growth, helping to cement its position as a leader in the global payments landscape.

Average time per integration saved:

3 weeks

Additional market makers and liquidity providers enabled via Talos:

5

Increase in number of trades executed:

+184%





"The partnership with Talos aligns with our mission to accelerate global money movement, enhancing our ability to integrate quickly with liquidity providers and thereby expanding our capacity to serve a growing global clientele."

Jesse Hemson-Struthers
CEO and Co-Founder | BVNK

"We're proud to support BVNK in their quest to revolutionize global payment systems, helping them to streamline complex liquidity sourcing operations and empowering their end clients to exchange stablecoin and fiat currencies 24/7 in a trusted way."

Anton Katz
CEO and Co-Founder | Talos

The Future

BVNK will continue to look for ways to bridge financial worlds and empower businesses to grow with its multi-rail, multi-asset payments infrastructure, so that innovators can create payments experiences that don't exist yet. Future opportunities to explore with Talos might include the possibility of expanding stablecoin liquidity through access to DeFi, as well as growing the universe of currency pairs synthetically using Talos's multi-leg execution strategies.



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