

eHarmony



Challenge

eHarmony wanted to boost engagement, drive more connections and provide a top-notch, personalized experience for their new subscribers.

Solution

To achieve this, the company sent welcome emails with customized date ideas based on their subscribers' local weekend weather forecast.

Results

- 45% open rates
- 18% click-through rates
- 40% click-to-open rates

This welcome email has one of the highest engagement metrics out of all of our campaigns due to a sleek design and Movable Ink's technology. Our goal is for our users to find a successful relationship, and this email does a fantastic job introducing the product to a subscriber and helping them feel confident as they start their dating journey.

Helene Sim Sr., Product Marketing Specialist, eHarmony