



Murray Resources works with many of the leading companies in Houston, from Fortune 500 companies to dynamic small and medium-sized businesses.

Some of the industries we work with include banking, communications, energy services, environmental, financial services, food services, government, healthcare, insurance, legal, manufacturing, non-profit, oil and gas, retail, and utilities.

Read testimonials from some of the companies and job seekers who have shared their stories with us. You can also watch their videos.

Below are just a few case studies that are reflective of the type of work we do. Click on one of the links below to learn more.

# Texas-based Engineering Services Company – Recruited: Lab Technicians

### Client Background

Founded in the mid 1990's, this Houston-based company provides engineering services to a diverse portfolio of international and domestic energy companies. With a new Texas facility coming on line, they sought four Lab Technicians to evaluate key core samples.

## Challenge

During the interview process, the client shifted focus from experience to personality and the ability to thrive within the company's fast-paced culture. The emphasis would be on candidates who were "coachable" and had the desire and ability to learn and execute against the company's processes.

#### Approach

While the client changed direction mid-search, Murray Resources was able to quickly recruit a new pool of candidates who met their modified requirements. With the focus now on softer skills and personality fit, Murray recruited and screened candidates for their ability to fit into a fast-paced environment where cultural fit was paramount. The recruiting team visited the client's facility at the beginning of the engagement, so the team was well-prepared, having seen the work environment first hand.

#### Result

Murray's recruiting team completed the search and – impressed with the firm's ability to quickly adapt and locate and recruit talent – the client requested that Murray fill two more positions. Murray completed the additional searches and due to the success of the engagement, Murray Resources is the only recruiting firm the company utilizes.