

## Using tools the consultants love, trust and recommend

I recommend it to everyone I can!

AMY OPLINGER-SINGH, SENIOR SALESFORCE CONSULTANT, SALESFORCE MVP

As a consultant, I have used many different tools to capture and manage requirements. Elements by far is the easiest yet comprehensive tool I have used to manage this process, and I recommend it to everyone I can!

I only recommend products I love and I love this app.

BILL GREENHAW, SENIOR SALESFORCE SOLUTION ARCHITECT, SALESFORCE MVP

There are a few Salesforce Apps that we can all argue might be beneficial for almost all Salesforce orgs. But I truly 100% think that the one app that can work in every single Salesforce org without debate is Elements.cloud.

As a Salesforce Consultant much of the job is gathering requirements, with documentation and diagrams. The power here is that it is built with metadata at the core of your process mappings/diagrams. No one doing process mapping for Salesforce should be using any other tool.

Then you have impact analysis. I can spend hours talking about this and why everyone SHOULD be using it. You can see what changing, adding, removing things will impact. Fixes are 500% faster (not sure exactly, I just made that number up....but faster). Remove chances of breaking anything if something is changed and you didn't realize what it would affect.

### The Crevalle Group

The Crevalle group provides consulting, managed services and staffing to Salesforce customers in the U.S. and Canada. Their consultants work through the full life cycle to design, implement and support a complete solution that adapts to the specific objectives of the customer. For any size company, any size project, their Salesforce Consultants keep customers' businesses running smoothly, no matter how large or complex the project.



The Crevalle Group is a Salesforce consulting and staffing firm that places Salesforce.com consultants throughout the United States and Canada.

## Explore the features used for The Crevalle Group's success



### Requirements & User Stories

Capture and manage all your requirements and users stories in one place with a managed lifecycle sync'd to Jira and Copado.



### Map processes

Develop simple, yet powerful hierarchical process maps. Connect, engage and communicate with your business users. A "single source of truth".



### Org Documentation

Automated Org documentation generated based on your metadata. Add documents, links to external content, process diagrams and requirements.