



# Linux Foundation Delivers Global Scale, Customization and 50% Revenue Growth with Thought Industries Headless LMS

The Linux Foundation moved off a homegrown learning system, customized their ecommerce experience, and scaled their learning business into a multi-million dollar revenue source.

## THE CHALLENGE

The Linux Foundation's training and certification business was growing quickly, and they needed a system that could support and enable their growth with less internal development.

## THE SOLUTION

Thought Industries provided The Linux Foundation with an all-in-one external enterprise learning platform to help them create new content, sell more services, and support higher volumes of training and certification globally. Using Thought Industries' headless platform gives the Linux Foundation control over customizing the aspects of the learner experience that are most important to them for their complex use case.



With our previous system, it always felt like we were living on the ragged edge of disaster. Thought Industries provides an integrated system with built-in authoring, e-commerce, and multi-tenant delivery capabilities that we needed to continue our growth. It's a much more elegant solution than we had before."

Clyde Seepersad  
Senior Vice President for  
Training and Certification

# 300k+

Linux Developers Trained Worldwide

# 200k+

Certification Exams Administered

# 19k

Contributing Companies Served

"One of the things we really want out of a partnership is product innovation, not just operational execution. We need a partner that does this for a living. Thought Industries is very responsive and a great partner."

Clyde Seepersad, Senior Vice President for Training and Certification