

Alltype Roofing Supplies Cuts Bank Reconciliation Time and Costs with Trintech

The Challenge

As Alltype Roofing Supplies experienced rapid growth, their manual reconciliation processes began to buckle under pressure. Using NetSuite's basic reconciliation features, the team struggled to keep up. UK bank statements only displayed lump-sum amounts—not individual transactions—making it difficult to reconcile accounts.

“It was taking our credit controller hours and hours to reconcile... We were really far behind. I think at one point we were about four months behind on our bank reconciliation,” said David Simpson, Commercial Manager at Alltype Roofing Supplies.

With over 5,000 transactions processed monthly, the organization knew their spreadsheet-based approach couldn't scale. It was clear that automation was no longer optional—it was essential.



In Brief:

Challenges:

- Manual Excel-based reconciliation processes
- Four-month backlog in bank reconciliations
- Inefficient NetSuite-native functionality

Objectives:

- Automate bank reconciliations
- Integrate seamlessly with NetSuite
- Enable scalability without increasing headcount

Return on Investment

- £1,000 in monthly savings
- Avoided hiring additional resources
- Improved efficiency and team satisfaction

The Solution

“We needed a robust system. We needed something that’s not going to break, not going to fail.”

Alltype needed more than just a fix—they needed a partner. Their priority was finding a solution that integrated tightly with NetSuite, without creating additional friction or complexity.

After a quick evaluation, the choice came down to Trintech and one other vendor. The difference? Readiness.

“Trintech’s integration was already built and ready to go. The other company was still in beta and needed coding. We just felt better going with a system that had a proven track record.”

Though Trintech’s solution came at a slightly higher price point, the decision was easy.

“It was worth the investment. We didn’t want a cheaper tool—we wanted a solution that worked.”

Implementation

“Our credit controller had been doing the same job for decades and wasn’t keen on change. But your team was patient and held her hand through the process.”

The resistance wasn’t unexpected. But Trintech’s team provided hands-on support, helping ease concerns and guiding the finance team through the transition.

“There were a lot of questions. A lot of ‘this isn’t going to work.’ But your persistence paid off.”

What made the difference was knowing they weren’t alone.

The Results

Thanks to Trintech, Alltype was able to streamline reconciliation without increasing headcount.

“We were getting to the point where we’d have to hire someone. We’re probably saving £1,000 a month.”

The impact extended beyond payroll.

“We didn’t just save on salary. It’s all the other costs too—training, pension, national insurance, management. It all adds up.”

The team now runs their reconciliation process more efficiently and with confidence.

“It fixes that problem perfectly. We don’t need it for anything else.”

“

Our credit controller had been doing the same job for decades and wasn’t keen on change. But your team was patient and held her hand through the process.”

David Simpson
Commercial Manager
Alltype Roofing Supplies



Why Trintech

“Everyone’s been really friendly, really helpful. I can’t fault it at all.”

David emphasized Trintech’s customer support as a standout.

“With other tech companies, you talk to one person, then get passed to the next layer when they can’t help. With Trintech, we speak directly with someone who knows the product—and NetSuite—inside and out.”

That depth of knowledge translated into faster resolutions and greater confidence in the tool.

Looking Ahead

Alltype sees Adra Matcher as a solution that still stands apart—especially when it comes to rule-based automation.

“Right now, NetSuite can’t match what your system does with rules. That’s the differentiator.”

“

With Trintech, we speak directly with someone who knows the product—and NetSuite—inside and out.”

David Simpson
Commercial Manager
Alltype Roofing Supplies

About Alltype Roofing Supplies

Alltype Roofing Supplies is a leading independent supplier of roofing materials across the UK, serving contractors, builders, and homeowners with a wide range of high-quality products. Known for their reliability, industry expertise, and commitment to customer service, Alltype supports residential and commercial projects of all sizes. With a focus on operational efficiency and growth, the company continues to invest in technology to streamline operations and scale with confidence.

About Trintech

Trintech gives people time back for what matters most.

Our cloud-based platform and solutions enable thousands of clients worldwide to lead productivity transformation across their finance and accounting organizations — driving efficiencies, ensuring accuracy to mitigate risk, and empowering strategic decision-making.

Make time count with Trintech.

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