

Global Aviation Technology Provider Saves 5,900+ Hours Annually and Achieves 175% ROI with Trintech

Overview

A global telecommunications leader with more than 5,000 employees, this organization supports the world's air transport industry with advanced communication and IT solutions. With a vast network of financial data flowing across over 300 ledgers each month, ensuring accuracy and control was a growing challenge. To bring order and efficiency to its reconciliation and month-end processes, the company turned to Trintech over a decade ago—building a partnership that continues to deliver measurable results.

Today, after more than 12 years of collaboration, finance teams operate with enhanced visibility, reliability, and time efficiency. The implementation has streamlined reconciliation, introduced structure and control, and produced a remarkable **175% return on investment**.

Challenges Before Trintech

Before adopting Trintech's solution, the company's reconciliation process was, in their own words, "a nightmare." Financial teams were relying heavily on Excel spreadsheets and manual data management—practices that made it nearly impossible to maintain consistency, accuracy, or oversight.

The sheer volume of reconciliations compounded the issue. With **approximately 300 ledgers**—each containing multiple accounts—finance teams were spending countless hours manually sorting, checking, and validating data. This created significant risks in accuracy, reliability, and compliance. Performance bottlenecks, broken files, and missed reconciliations were common pain points.

The internal Finance Shared Service Center—which handles financial operations across the Group—was especially strained, with manual work in Excel creating both operational inefficiencies and system performance issues.

In Brief:

Challenges:

- Highly manual, Excel-driven reconciliation process created errors, missed accounts, and system slowdowns.
- Minimal visibility or control across ~300 ledgers and entities, making accuracy and timeliness difficult to ensure.
- Inefficient, resource-heavy month-end close managed by the company's Finance Shared Service Center.

Objectives:

- Replace manual Excel reconciliations with a centralized, reliable reconciliation system.
- Improve visibility, control, and auditability through standardized processes and tracking.
- Accelerate and reduce costs of the month-end close across the finance organization.

ROI:

- Saved 5,900+ hours annually and \$200K+ in costs, delivering a 175% ROI.
- Gained full visibility, accountability, and auditability across reconciliations.
- Automated the finance organization's reconciliation process for control and efficiency.

Industry: Telecommunication

ERP: Oracle

The Choice to Partner with Trintech

When the time came to seek an automated solution, the organization evaluated several options, including BlackLine. Ultimately, Trintech was chosen for its proven track record, trusted technology, and established relationships with members of the finance leadership team.

The decision was driven by the need for a centralized, reliable system to serve as both a repository and a checklist for reconciliations—a tool that could reduce manual work, mitigate risk, and create transparency across the financial close process.

Implementation and Use Across the Organization

Trintech's solution has been implemented across the entire finance organization, being integrated as the backbone of the reconciliation process. The transition aimed to simplify monthly workflows while improving oversight and accountability.

Over time, the finance teams began using the solution to track and complete reconciliations, ensuring no accounts or entities were missed. With automation in place, processes became standardized, and evidence of completion was easy to access and audit.

"It streamlined the process of reconciliation by providing clear evidence and schedules," the team shared.

Results and ROI

The results were immediate and substantial. By automating reconciliations and eliminating manual spreadsheet work, the organization achieved both **time and cost savings across** its finance function.



Hours Saved Annually:
5,921



Annual Cost Savings:
\$201,909



Return on Investment:
175%

These outcomes represent not only efficiency gains but also improved reliability and control in the month-end process. Reconciliations that once depended on manual intervention and Excel formulas are now completed with greater accuracy and visibility.

"We have a much better overview and access to stored reconciliations," one finance team member summarized. "It's much easier to track and measure performance now."

The partnership between the organization and Trintech continues to evolve, supporting a modernized finance organization built on automation, trust, and long-term success.

About Trintech

Trintech gives people time back for what matters most. Our AI Financial Close solutions enable thousands of clients worldwide to lead productivity transformation across their finance and accounting organizations — driving efficiencies, ensuring accuracy to mitigate risk, and empowering strategic decision-making.

Make time count with Trintech.

[Book a Demo](#)

[Contact Us](#)