



CASE STUDY

Independent Medical Clinic

Client Overview

A large independent multi-speciality medical group with over 45 offices in New York State.

Initial Challenges

- Managing a complex budgeting process in Excel and FRx Forecaster for more than 200 cost centers
- Manual data transfers
- Inability to properly budget compensation (largest cost)
- Limited ability to push down expense and compensation costs

Solution

True Sky replaced static Excel workbooks and FRx Forecaster with direct integration to their ERP.

Results

- Extremely happy end users with one interface for all budgeting and reporting needs
- Detailed compensation planning for 3000+ employees
- Far greater ability to allocate costs down to locations and specialties

Solution Highlights

- Excel end user interface for quick user adoption
- Comprehensive compensation budgeting abilities
- Seamless integration with source data

Leverage the
Power of Excel

Empower the
Finance Group

Facilitate
Knowledge