



CASE STUDY

Food Production

Client Overview

Commercial bakery that supplies to leading foodservice, food manufacturing, and retail organizations

Initial Challenge

- Managing spreadsheets from multiple managers for annual budget and quarterly forecast process
- Forecasting sales data by customer and SKU with variable and standard costs
- Difficulty consolidating spreadsheets
- Unable to efficiently manage the workflow process between multiple people

Solution

True Sky Financial and Sales Models for robust budgeting and forecasting.

Results

- Seamless integration with ERP and BI solution
- Easy-to-use interface to involve all required managers and people; data tools for all managers to provide quality information
- Complete financial and sales reporting

Solution Highlights

- Data tools for robust end user data entry
- Unlimited versioning to prepare for 'what-if' scenarios

Leverage the
Power of Excel

Empower the
Finance Group

Facilitate
Knowledge