

New Jersey University Enlists TruOps to Achieve Compliance with Federal Rules & Regulations

SUMMARY

One of the nation's oldest and most trusted private universities needed a cyber risk management partner that could automate its vendor assessment processes and provide a single view of risk, compliance, and security across the university.

THE PROBLEM

Higher education institutions have become a prime target for cyberattacks because of the amount of sensitive information stored in their databases. Hackers can access anything from student medical records to employee financial data—and one New Jersey university called in TruOps because they didn't want their organization to become another statistic.

The client needed an expert partner that could meet all its departmental needs across 10 schools and colleges and protect the information of more than 10,000 students. Before reaching out to TruOps, the university had:

- **Hundreds of assessment spreadsheets**
- **Manual vendor assessment processes**
- **No workflow structure**
- **No reporting capabilities**

To maintain its integrity and adhere to the highest standards of ethical conduct, the client needed TruOps to:

- **Achieve institutional compliance with statutes, regulations, and university policies in order to avoid significant fines.**
- **Provide education, training, and guidance to all employees and faculty to meet increasingly complex statutory and regulatory requirements under the law.**

"We chose TruOps because of the collaborative nature of their company and the effectiveness of their tools to meet our requirements," says the client's senior director of information security. "We are confident in their ability to help us focus on closing any gaps in our compliance and risk initiatives."

THE SOLUTION

TruOps' unique ability to administer a cloud-based risk, compliance and security platform with the capacity to serve multiple departmental needs at once made it the client's top choice in a GRC partner. Ultimately, TruOps was able to provide the client with a seamless, integrated solution that automated the vendor assessment process and eliminated time-consuming manual efforts.

WITH TRUOPS' SOLUTION, THE CLIENT WAS ABLE TO:

1

Meet compliance with federal rules and regulations
to ensure ongoing funding



2

Protect sensitive information of students, personnel, third-party contractors, vendors, etc.



3

Streamline processes and simplify assessment management



4

Create a central repository for tasks to eliminate the need for emails and spreadsheets

THE RESULTS

After implementing TruOps, the client turned its disjointed vendor assessment process into a fully automated, configurable questionnaire tailored to its vendors. All risks and their corresponding mitigation plans were logged in the risk register, enabling the client to stay on top of all potential issues before they impacted outcomes. With TruOps, the university saw:

- **40% cost savings in risk monitoring, administration, and reporting time**
- **63% increase in efficiency compared to manual processes**
- **56% increase in the productivity of risk management staff**

TRUOPS BENEFITS:

- **Centralized repository for all regulations, risks, controls, and questions—resulting in a 63% reduction in manual work within six months**
- **More than 20 risk assessments with in-progress scopes and more than 45 compliance assessments—all visible on the TruOps platform**
- **Fully automated, configurable questionnaires for vendor assessment**
- **At-a-glance-insights on the current state of assessments, identified risks, and progress around the mitigation of those risks**
- **Access for more than 100 users among 8 organizational roles**



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SEE TRUOPS FOR YOURSELF

You need a risk management platform that can be personalized to your needs and implemented seamlessly across the enterprise. Our collaborative, dedicated team will work with your organization to address your biggest GRC challenges—and make sure you see a return on your investment in a matter of weeks. TruOps will automate your most time-consuming processes and give you a single view of risk across your organization. **Reach out to our team today to see the TruOps difference.**

Regulations & Standards Complied

1. NIST 800-53A
2. NIST SP 800-171
3. NIST SP 800-171, Protecting Controlled Unclassified Information in Non-federal Systems and Organizations
4. ISO 27001-2013
5. PCI DSS 3.1
6. PCI DSS Testing Procedures v3.2