

Customers > Baytek Indoor Air Solutions

# Baytek increased sales by 20% and delighted customers by switching to Beam

Baytek Indoor Air Solutions is a leading full-service mechanical contractor in the San Francisco Bay Area specializing in design-build of industrial and commercial HVAC.



## Challenge

Baytek Indoor Air Solutions struggled with inefficient manual invoicing and accounting processes using Excel, leading to missed invoices and lost income. This hindered their ability to track projects and manage finances accurately.

## Solution

Adopting Beam streamlined their invoicing and other administrative tasks. The software provided detailed project tracking, better progress invoicing, change order management, and automated lien waivers in one simple package.

## Results

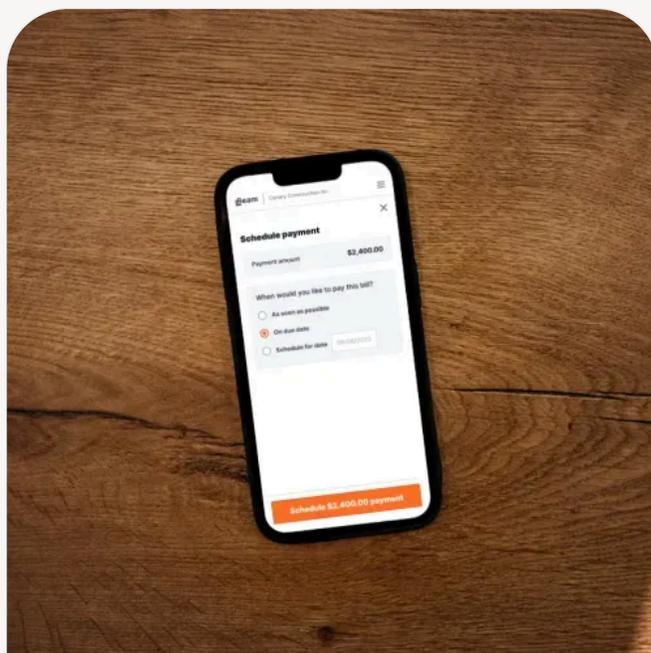
Since using Beam, Bayek Indoor Air Solutions doubled their monthly projects and increased employee count from 2 to over 10 all while reducing manual tasks by 50%.

# Time is money. Save both.

Join hundreds of contractors that trust Beam to estimate, manage projects, and stay on budget.

[Start for free](#)

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**Beam**



214 Grant Ave Suite  
400  
San Francisco, CA  
94108

## Product

Estimating  
& Proposals

AI  
Estimating Assistant

Invoicing and  
Online Payment

Change Order  
Management

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[contact@trybeam.com](mailto:contact@trybeam.com)

(415) 874-1457

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Beam vs. JobTread	

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<sup>1</sup> 2.5% Annual percentage yield (APY) effective 10/10/2023. This is a variable rate and may change after the account is opened.

<sup>2</sup> The Beam Card is a pay in full charge card. Any outstanding statement balance will be automatically debited on each monthly payment due date from your designated bank account or the Beam Balance.

<sup>3</sup> Beam partners with CapitalOS and First Internet Bank of Indiana, Member FDIC, for Beam Card. Cards are issued by First Internet Bank of Indiana, pursuant to a license from Visa Inc. Depending on your location, credit is provided by CapitalOS, Inc. or CapitalOS Financial Services LLC.

<sup>4</sup> Beam Balance accounts are eligible for pass-through FDIC insurance up to \$250,000 per depositor through Fifth Third Bank N.A., Member FDIC. Beam Balance Accounts are eligible for FDIC pass-through deposit insurance if they meet certain requirements. The accounts are eligible only to the extent pass-through insurance is permitted by the rules and regulations of the FDIC, and if the requirements for pass-through insurance are satisfied. The FDIC insurance applies up to \$250,000 per depositor, per financial institution, for deposits held in the same type of account (business versus personal, and so on). Neither Stripe nor Beam are an FDIC insured institution and the FDIC's deposit insurance coverage only protects against the failure of an FDIC insured depository institution.